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WASHINGTON HEADQUARTERS SERVICES (DOD) DC DIRECTORATE  
FOR INFORMATION OPERATIONS AND REPORTS 1987

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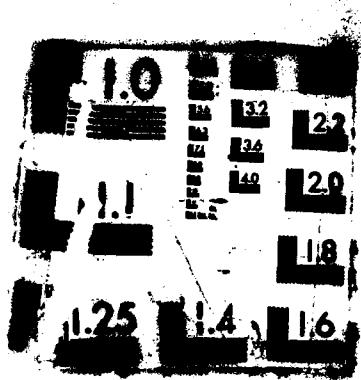
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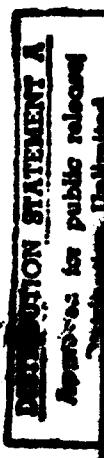
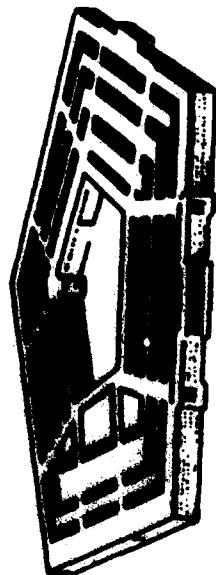
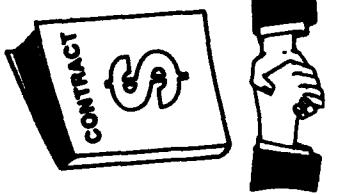
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Department of Defense

# PRIME CONTRACT AWARDS<sup>1</sup>

First Half Fiscal Year 1987

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DEFINITION STATEMENT A  
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# PRIME CONTRACT AWARDS

First Half Fiscal Year 1987

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## **FOREWORD**

*Prime Contract Awards is published semiannually and contains a wide range of summary data covering prime contract awards made during the reporting period as well as historical data to provide the perspective required for the analysis of Defense procurement records.*

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## INTRODUCTION

### Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. Some historical tables reflect data as early as fiscal year 1974. Seven categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by competition, and by type of contract pricing procedure. Awards privatized to small businesses and awards for research, development, test, and evaluation (RDTE) are discussed separately as is the DoD Small Business Contracting Program. *Keywords: Takeover (DoD);* *Statistical data.*

### Notes on Coverage

Beginning with FY 1983, the dollar threshold for reporting detailed information on procurement actions was raised from over \$10,000 to over \$25,000. While some of the enclosed tables have either column or sub headings of over \$25,000, FY 1982 and prior data figures really represent awards over \$10,000.

The previous first half figures appearing in this publication differ from the originally published figures. This is due to changes received during the second half of the fiscal year for records originally submitted in the first half and represents the most accurate data available for the previous first half.

Awards in this report are shown for the DoD agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages are derived by dividing the detail line or the subtotal line by the base line designated by 100 percent, unless otherwise noted. Column headings, footnotes,

or section narrative are used to identify these exceptions. Indentation is used to provide assistance in recognizing total, subtotal, and detail line information. Percentages given in tables may not add due to rounding.

This report includes awards made by Other Defense Agencies (ODA) which are listed in the Glossary. It does not include obligations for "in-house" work performed at military-owned-and-operated establishments such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal agencies. The estimated dollar amounts of indefinite quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts have not been included in the totals for procurement actions.

For definitions of terms used in this publication, see the Glossary.

### Highlights

DOD procurement actions during the first half of Fiscal Year 1987 totaled \$70,861,605 thousand, as shown below:

Category	Amount
Intragovernmental/FMS	\$ 3,541,971
Work Outside United States	3,598,883
Educational and Nonprofit Institutions	1,991,273
Business Firms Inside United States	\$1,729,478
	\$70,861,605

Foreign military sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$2,075 million as follows: Army \$400 million; Navy, \$1,068 million; Air Force, \$574 million; Defense Logistics Agency, \$9 million; and Other Defense Agencies \$4 million.

## AWARDS BY TYPE OF CONTRACTOR

### DOD Procurement by Type of Contractor

DOD procurement awards during the first half of FY 1987 (October 1986 through March 1987) totaled \$70,682 million. This was a decrease of \$5,959 million (7.6 percent) over the \$76,621 million awarded during the first half of FY 1986. Contract awards to U.S. businesses for work inside the United States decreased by \$4,527 million. Awards to or through other Government Agencies decreased by \$857 million, and awards for work outside the United States decreased by \$844 million, while awards to educational and nonprofit institutions increased by \$69 million. See Tables 1 and 2.

### Procurement Trends

DOD procurement has increased steadily from \$55.6 billion in FY 1977 to \$163.7 billion in 1985; however, it

decreased to \$158.6 billion in FY 1986 and has continued to decrease during the first half of FY 1987 over the first half of FY 1986. The long-term trend in prime contract awards is shown in Table 3.

### Small Business Performance

Small businesses received \$9,981 million during the first half of FY 1987, a decrease of \$263 million over the \$10,244 million for the first half of FY 1986. In terms of net value, small businesses received 16.2 percent of the prime contracts awarded to all business firms for work done in the United States during the first half of this year, compared with 15.5 percent for the first half of last year.

As shown in Chart 1, 3,344,046 contract actions, or 70.1 percent of the total 4,770,418 actions awarded to business firms, involved small businesses.

**TABLE 1**  
**DoD Prime Contract Awards by Type of Contractor**  
**According to Defense Component: FY 1987-FY 1986**  
**(AMOUNTS IN THOUSANDS)**

TYPE OF CONTRACTOR	TOTAL		ARMY		NAVY	
	Oct 86- Mar 87	Oct 85- Mar 86	Oct 86- Mar 87	Oct 85- Mar 86	Oct 86- Mar 87	Oct 85- Mar 86
<b>TOTAL</b>	<b>\$10,361,306</b>	<b>\$10,200,704</b>	<b>\$10,004,304</b>	<b>\$10,000,612</b>	<b>\$10,000,506</b>	<b>\$10,000,400</b>
<del>ACTIVITIES OF \$100,000 OR LESS</del>	5,177,204	5,202,870	5,177,202	5,177,202	5,177,202	5,177,202
<del>ACTIVITIES OF \$10,000 OR LESS</del>	63,360,441	71,461,814	51,427,356	51,321,356	51,321,356	50,310,764
<b>INTRAGOVERNMENTAL</b>						
<del>ACTIVITIES OF \$100,000 OR LESS</del>	3,541,971	4,389,737	1,714,173	1,249,562	1,000,226	1,200,300
<del>ACTIVITIES OF \$10,000 OR LESS</del>	2,357,157	2,727,717	989,702	1,011,151	1,302,257	1,000,350
<b>FOR WORK OUTSIDE U. S. C/</b>						
<del>ACTIVITIES OF \$100,000 OR LESS</del>	3,568,682	4,243,981	1,271,938	1,194,364	958,707	1,000,307
<del>ACTIVITIES OF \$10,000 OR LESS</del>	2,354,704	3,069,406	1,178,909	1,173,932	1,211,426	1,173,932
<b>EDUCATIONAL + NONPROFIT INSTITUTIONS</b>						
<del>ACTIVITIES OF \$100,000 OR LESS</del>	1,861,273	1,822,979	262,697	289,279	400,309	380,700
<del>ACTIVITIES OF \$10,000 OR LESS</del>	52,452	50,862	23,987	26,987	31,706	31,706
<del>ACTIVITIES OF \$100,000 OR LESS</del>	1,819,861	1,871,227	230,850	267,852	361,356	361,356
<b>BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)</b>						
<del>ACTIVITIES OF \$100,000 OR LESS</del>	61,729,478	68,250,877	16,789,478	18,279,807	20,500,705	19,380,804
<del>ACTIVITIES OF \$10,000 OR LESS</del>	4,372,384	4,256,510	1,261,860	1,211,258	982,505	915,223
<del>ACTIVITIES OF \$100,000 OR LESS</del>	57,356,864	62,066,227	15,526,438	12,986,491	18,786,229	18,477,521
<b>SMALL BUSINESS FIRMS</b>						
<del>ACTIVITIES OF \$100,000 OR LESS</del>	9,880,832	10,246,224	2,779,835	2,620,301	2,984,200	2,380,300
<del>ACTIVITIES OF \$10,000 OR LESS</del>	2,469,357	2,254,176	589,358	586,222	521,129	600,220
<del>ACTIVITIES OF \$100,000 OR LESS</del>	7,512,455	7,986,058	2,171,478	2,040,158	2,032,202	1,777,000
<b>OTHER BUSINESS FIRMS</b>						
<del>ACTIVITIES OF \$100,000 OR LESS</del>	51,748,886	56,012,863	12,015,441	10,845,458	10,860,405	17,287,800
<del>ACTIVITIES OF \$10,000 OR LESS</del>	1,368,837	1,388,314	877,886	876,126	327,437	620,800
<del>ACTIVITIES OF \$100,000 OR LESS</del>	46,780,929	54,012,288	11,344,787	10,021,332	17,000,905	15,161,612
<b>SMALL BUSINESS PERCENT OF BUSINESS FIRMS</b>						
<del>ACTIVITIES OF \$100,000 OR LESS</del>	18.7	15.5	18.7	18.8	12.5	11.7
<del>ACTIVITIES OF \$10,000 OR LESS</del>	55.1	52.8	44.1	43.1	39.3	39.3
<del>ACTIVITIES OF \$100,000 OR LESS</del>	12.2	12.1	12.1	12.1	10.3	9.8

For construction and engineering, see notes on construction.

C Defense Contracting Defense Contracting for performance in U.S.

TABLE 1 (concluded)  
DoD Prime Contract Awards by Type of Contractor  
According to Defense Component: FY 1987-FY 1986

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE			DEFENSE LOGISTICS AGENCY			CIVIL FUNCTIONS		
	Oct 86-	Oct 85-	Mar 86	Oct 86-	Oct 85-	Mar 86	Oct 86-	Oct 85-	Mar 86
<b>TOTAL</b>	<b>Mar. 87</b>	<b>Mar. 86</b>	<b>Mar. 85</b>	<b>Mar. 87</b>	<b>Mar. 86</b>	<b>Mar. 85</b>	<b>Mar. 87</b>	<b>Mar. 86</b>	<b>Mar. 85</b>
ACTIONS OF \$25,000 OR LESS									
ACTIONS OVER \$15,000	920,350,278	820,215,167	64,422,326	90,322,266	81,422,407	56,944,178	978,406	731,505	715,312
ACTIONS OVER \$1,000	1,566,555	1,427,176	1,000,466	1,301,476	1,301,477	121,503	224,503	21,503	21,503
ACTIONS OVER \$100	21,831,224	26,745,288	3,711,370	3,711,370	3,711,370	1,162,450	1,162,450	1,162,450	1,162,450
ACTIONS OVER \$10									
ACTIONS OVER \$1,000,000									
ACTIONS OVER \$100,000	922,188	1,000,038	121,398	100,983	38,954	31,900	20,304	15,514	15,514
ACTIONS OVER \$10,000	184,328	174,195	49,881	46,170	16,170	15,150	15,150	15,150	15,150
ACTIONS OVER \$1,000	737,853	1,515,743	80,552	102,450	102,450	102,450	102,450	102,450	102,450
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**TABLE 2**  
**DoD Prime Contract Awards by Quarter and Type of Contractor,**  
**According to Defense Component: FY 1987 - FY 1986**<sup>a</sup>

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL <sup>b</sup>		ARMY		NAVY	
	FISCAL YEAR	1986	FISCAL YEAR	1987	FISCAL YEAR	1987
<b>TOTAL</b>	<b>\$70,881,865</b>	<b>\$15,379,346</b>	<b>\$17,694,284</b>	<b>\$17,311,754</b>	<b>\$22,026,586</b>	<b>\$20,359,884</b>
DoD, Govt.	30,211,493	30,177,369	8,344,249	8,376,814	8,667,177	8,166,126
DoD, Govt., 1st-Qtr.	40,986,392	42,000,196	10,359,635	10,356,766	14,366,450	14,366,374
DoD, Govt., 2d-Qtr.	0	31,000,772	0	10,346,386	0	10,326,625
DoD, Govt., 3d-Qtr.	0	30,985,774	0	10,346,386	0	10,326,625
DoD, Govt., 4th-Qtr.	0	0	0	0	0	0
<b>INDEPENDENT</b>	<b>3,541,371</b>	<b>8,385,313</b>	<b>774,173</b>	<b>2,912,882</b>	<b>1,460,228</b>	<b>2,941,324</b>
DoD, Bus. Bus.	1,253,106	1,060,000	245,932	110,664	100,132	110,664
DoD, Bus. Bus., 1st-Qtr.	2,253,469	2,111,000	521,032	102,072	102,072	102,072
DoD, Bus. Bus., 2d-Qtr.	0	2,178,000	0	102,072	0	102,072
DoD, Bus. Bus., 3d-Qtr.	0	2,178,001	0	102,073	0	102,073
DoD, Bus. Bus., 4th-Qtr.	0	0	0	0	0	0
For Work Outside U. S. & C.	3,589,383	8,386,746	1,271,038	8,113,025	455,767	1,460,463
DoD, Govt.	1,013,004	2,044,308	874,723	982,000	207,366	170,366
DoD, Govt., 1st-Qtr.	1,003,307	2,000,000	597,206	982,000	207,366	170,366
DoD, Govt., 2d-Qtr.	0	2,000,000	0	982,000	0	982,000
DoD, Govt., 3d-Qtr.	0	2,000,000	0	982,000	0	982,000
DoD, Govt., 4th-Qtr.	0	0	0	0	0	0
<b>EDUCATIONAL + RESEARCH INSTITUTIONS</b>	<b>1,991,273</b>	<b>2,387,713</b>	<b>287,887</b>	<b>427,936</b>	<b>405,355</b>	<b>1,151,756</b>
DoD, Govt.	1,269,864	1,061,029	119,758	119,882	219,761	215,885
DoD, Govt., 1st-Qtr.	1,252,276	1,021,000	143,952	119,882	120,124	215,885
DoD, Govt., 2d-Qtr.	0	1,252,276	0	119,882	0	215,885
DoD, Govt., 3d-Qtr.	0	1,252,276	0	119,882	0	215,885
DoD, Govt., 4th-Qtr.	0	0	0	0	0	0
<b>BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)</b>	<b>61,728,478</b>	<b>106,097,958</b>	<b>16,705,478</b>	<b>21,039,931</b>	<b>20,569,758</b>	<b>44,138,302</b>
DoD, Govt.	25,877,387	26,194,312	5,895,759	6,171,672	7,929,732	6,361,626
DoD, Govt., 1st-Qtr.	25,982,121	25,452,455	5,875,754	5,932,326	12,925,612	12,925,612
DoD, Govt., 2d-Qtr.	0	25,452,514	0	5,932,326	0	5,932,326
DoD, Govt., 3d-Qtr.	0	25,452,514	0	5,932,326	0	5,932,326
DoD, Govt., 4th-Qtr.	0	0	0	0	0	0
<b>SMALL BUSINESS FIRMS</b>	<b>9,090,612</b>	<b>26,314,282</b>	<b>2,770,935</b>	<b>7,028,251</b>	<b>2,954,300</b>	<b>7,426,810</b>
DoD, Govt.	6,488,715	6,179,291	1,318,862	1,345,621	928,854	170,156
DoD, Govt., 1st-Qtr.	5,911,397	5,974,383	1,353,863	1,361,621	1,875,856	1,062,156
DoD, Govt., 2d-Qtr.	0	5,974,383	0	1,361,621	0	1,361,621
DoD, Govt., 3d-Qtr.	0	5,974,383	0	1,361,621	0	1,361,621
DoD, Govt., 4th-Qtr.	0	0	0	0	0	0
<b>OTHER BUSINESS FIRMS</b>	<b>51,748,866</b>	<b>109,382,786</b>	<b>12,015,441</b>	<b>23,019,700</b>	<b>10,864,495</b>	<b>30,911,882</b>
DoD, Govt.	21,388,842	26,775,691	4,988,678	3,075,866	6,982,666	5,116,876
DoD, Govt., 1st-Qtr.	20,389,224	31,327,592	6,322,469	6,321,227	11,312,217	11,312,217
DoD, Govt., 2d-Qtr.	0	31,327,592	0	6,321,227	0	6,321,227
DoD, Govt., 3d-Qtr.	0	31,327,592	0	6,321,227	0	6,321,227
DoD, Govt., 4th-Qtr.	0	0	0	0	0	0
<b>SMALL BUSINESS PERCENT OF BUSINESS FIRMS</b>	<b>18.2</b>	<b>18.7</b>	<b>18.7</b>	<b>38.3</b>	<b>12.5</b>	<b>18.9</b>
1st Qtr. Oct-Dec	17.3	18.1	20.3	21.5	12.3	22.3
2nd Qtr. Jan-Mar	15.4	16.9	17.3	18.0	12.5	18.4
3rd Qtr. Apr-Jun	1.9	20.3	19.3	20.3	0.0	18.5
4th Qtr. Jul-Sep	0.0	0.0	0.0	0.0	0.0	0.0

<sup>a</sup> For definitions and coverage, see notes on coverage.  
<sup>b</sup> Includes other Defense Agency awards not included elsewhere in this table.  
<sup>c</sup> Includes foreign firms for performance in U.S.

**TABLE 2 (concluded)**  
**DOD Prime Contract Awards by Quarter and Type of Contractor,**  
**According to Defense Component: FY 1987 - FY 1986**

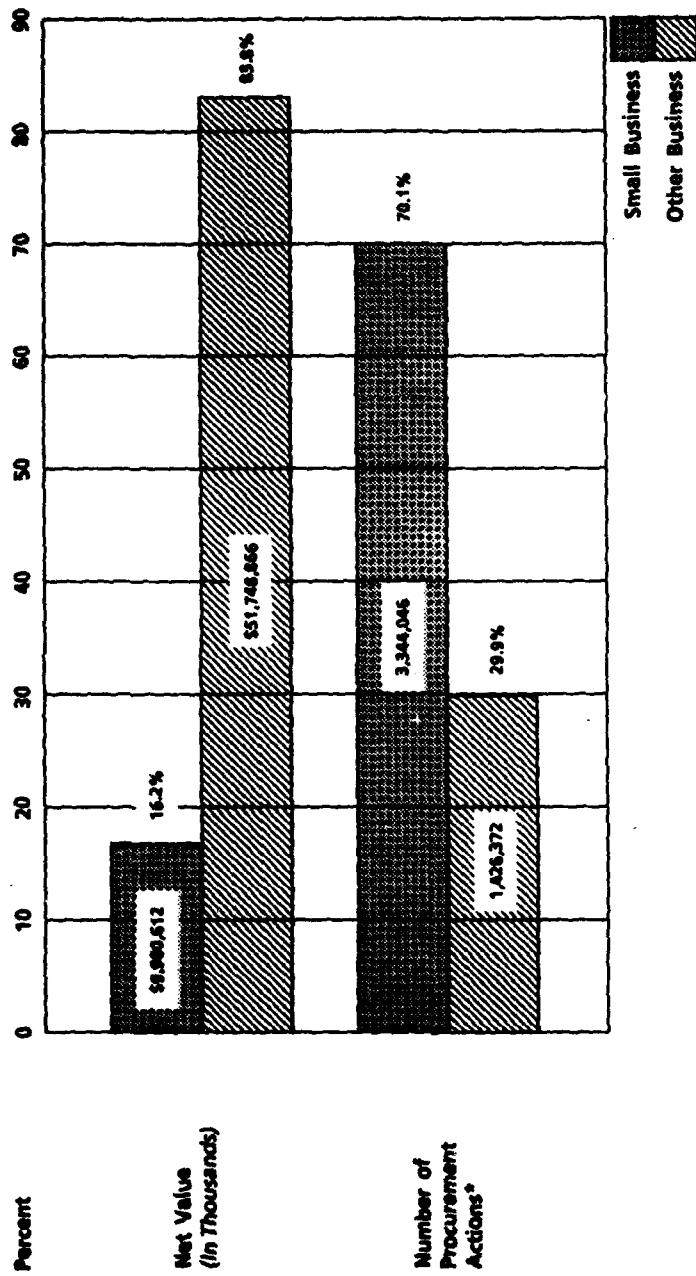
(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	1987	1986	FISCAL YEAR	FISCAL YEAR	FISCAL YEAR	FISCAL YEAR
<b>TOTAL</b>	\$23,359,379	\$46,052,427	\$4,422,320	\$16,346,960	\$846,725	\$1,710,741
1st Qtr., Oct-Dec	12,014,768	14,061,544	1,385,350	9,365,458	472,822	242,918
2nd Qtr., Jan-Mar	11,335,811	12,861,223	2,080,870	2,725,745	512,813	466,658
3rd Qtr., Apr-Jun	0	11,977,766	0	3,227,936	0	327,759
4th Qtr., Jul-Sep	0	0	0	4,187,187	0	365,866
<b>INTRAGOVERNMENTAL</b>	<b>832,103</b>	<b>3,711,923</b>	<b>121,399</b>	<b>376,463</b>	<b>31,389</b>	<b>77,270</b>
1st Qtr., Oct-Dec	223,051	630,170	63,251	63,265	16,444	7,661
2nd Qtr., Jan-Mar	661,204	755,740	107,664	107,660	17,461	22,132
3rd Qtr., Apr-Jun	0	1,389,502	0	81,566	0	24,884
4th Qtr., Jul-Sep	0	169,153	0	0	0	0
<b>FOR WORK OUTSIDE U. S. C/</b>	<b>1,224,851</b>	<b>1,867,887</b>	<b>564,386</b>	<b>2,571,063</b>	<b>1,069</b>	<b>4,487</b>
1st Qtr., Oct-Dec	500,000	500,705	121,155	1,285,411	0	922
2nd Qtr., Jan-Mar	630,862	1,035,212	160,220	250,235	1,000	1,064
3rd Qtr., Apr-Jun	0	360,954	0	25,021	0	1,064
4th Qtr., Jul-Sep	0	360,102	0	61,456	0	1,064
<b>EDUCATIONAL + NONPROFIT INSTITUTIONS</b>	<b>1,212,343</b>	<b>1,450,205</b>	<b>37,108</b>	<b>90,375</b>	<b>15,384</b>	<b>49,343</b>
1st Qtr., Oct-Dec	895,817	617,111	9,866	12,632	7,114	7,201
2nd Qtr., Jan-Mar	215,822	265,684	21,159	16,632	3,758	1,456
3rd Qtr., Apr-Jun	0	244,224	0	20,264	0	1,064
4th Qtr., Jul-Sep	0	181,354	0	20,711	0	1,064
<b>BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)</b>	<b>19,890,860</b>	<b>41,738,732</b>	<b>3,870,424</b>	<b>13,507,235</b>	<b>382,913</b>	<b>1,383,353</b>
1st Qtr., Oct-Dec	19,292,171	32,545,850	1,457,902	5,127,882	397,329	227,212
2nd Qtr., Jan-Mar	9,775,829	12,105,445	2,012,521	2,187,156	437,502	245,946
3rd Qtr., Apr-Jun	0	9,571,439	0	2,741,352	0	1,064
4th Qtr., Jul-Sep	0	10,411,127	0	3,461,356	0	1,064
<b>SMALL BUSINESS FIRMS</b>	<b>2,153,325</b>	<b>4,889,400</b>	<b>1,767,956</b>	<b>5,444,538</b>	<b>452,159</b>	<b>824,494</b>
1st Qtr., Oct-Dec	1,182,842	1,111,923	798,298	1,110,779	256,925	187,320
2nd Qtr., Jan-Mar	988,483	1,011,454	988,253	1,011,454	186,464	226,497
3rd Qtr., Apr-Jun	0	922,579	0	1,368,249	0	179,322
4th Qtr., Jul-Sep	0	1,818,953	0	1,089,962	0	322,246
<b>OTHER BUSINESS FIRMS</b>	<b>17,817,475</b>	<b>36,857,332</b>	<b>2,102,370</b>	<b>8,058,889</b>	<b>439,754</b>	<b>683,946</b>
1st Qtr., Oct-Dec	8,018,329	11,431,827	889,187	1,181,779	151,582	159,893
2nd Qtr., Jan-Mar	8,798,148	11,087,131	1,410,239	1,011,454	288,181	183,748
3rd Qtr., Apr-Jun	0	15,748,260	0	1,382,411	0	126,132
4th Qtr., Jul-Sep	0	9,501,974	0	1,082,246	0	226,176
<b>SMALL BUSINESS PERCENT OF BUSINESS FIRMS</b>	<b>10.8</b>	<b>11.7</b>	<b>45.7</b>	<b>49.3</b>	<b>50.3</b>	<b>58.2</b>
1st Qtr., Oct-Dec	11.8	8.8	52.7	21.8	62.3	51.1
2nd Qtr., Jan-Mar	10.0	8.4	41.4	48.8	49.5	66.9
3rd Qtr., Apr-Jun	0	12.8	0	47.1	0	58.9
4th Qtr., Jul-Sep	0	17.4	0	42.4	0	58.4

NOTE: Refer to first page of this table for footnotes.

### Chart I

**Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions:  
First Half FY 1987**



\*A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

**Table 3**  
**DoD Prime Contract Awards by Type**  
**of Contractor and Defense Component: FY 1977-1986A**

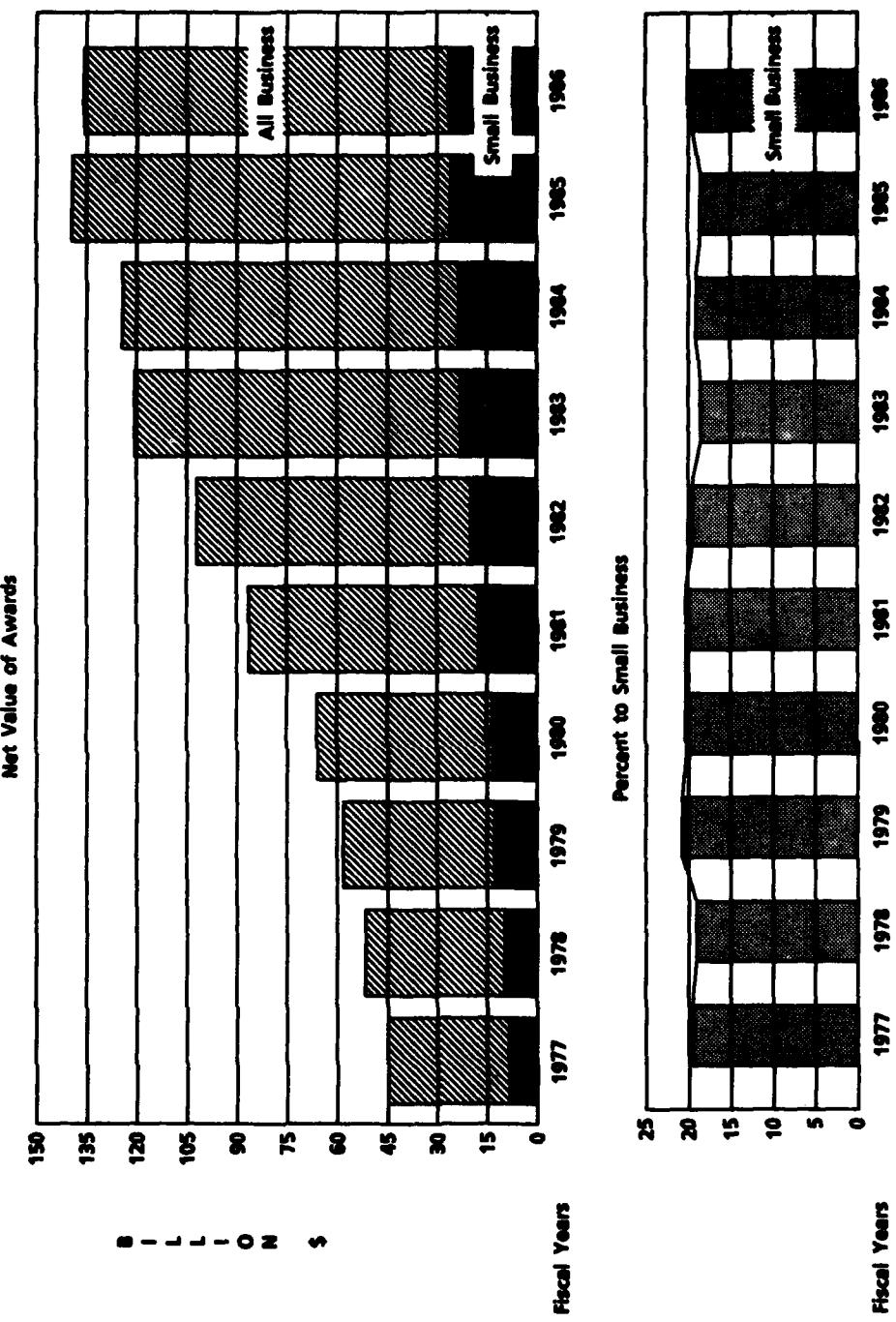
Type of Contractor	FY 1977	FY 1978	FY 1979	FY 1980	FY 1981	FY 1982	FY 1983	FY 1984	FY 1985	FY 1986
<b>TOTAL</b>	<b>\$95,572</b>	<b>\$85,185</b>	<b>\$70,956</b>	<b>\$62,686</b>	<b>\$105,223</b>	<b>\$126,725</b>	<b>\$146,382</b>	<b>\$148,032</b>	<b>\$162,725</b>	<b>\$168,725</b>
Army	12,015	14,022	23,354	26,771	24,058	26,775	28,882	32,389	37,487	37,512
Navy	17,584	21,802	20,914	20,901	29,894	38,775	45,155	52,026	59,320	59,320
Air Force	17,935	19,732	17,815	21,282	29,132	34,732	44,339	53,303	64,952	64,952
Defense Logistics Agency	6,770	8,188	7,815	11,282	17,932	15,888	18,884	18,884	18,884	18,884
Civil Functions										
Other Defense Agencies	1,238	1,249	1,808	1,774	2,057	1,787	1,449	1,552	1,711	1,711
INTRAGOVERNMENTAL										
Army	6,208	7,487	7,288	10,160	9,788	12,755	9,902	10,088	12,389	9,904
Navy	1,553	2,345	2,785	2,899	3,801	4,159	2,002	2,095	2,086	2,086
Air Force	1,600	1,937	1,598	1,824	2,013	2,121	2,024	2,024	2,024	2,024
Defense Logistics Agency	2,056	2,057	2,817	4,252	2,057	4,224	3,004	3,116	4,159	3,775
Civil Functions	170	171	163	221	211	213	328	328	328	328
Other Defense Agencies	91	97	98	104	103	103	158	158	158	158
FOR WORK OUTSIDE U.S.										
Army	2,820	4,011	3,817	5,387	6,559	7,522	7,235	8,211	8,611	9,001
Navy	755	954	1,086	1,151	1,086	1,086	1,086	1,086	1,086	1,086
Air Force	252	358	1,389	1,495	1,389	1,389	1,389	1,389	1,389	1,389
Defense Logistics Agency	1,028	1,042	1,449	1,698	1,237	2,121	2,085	2,085	2,085	2,085
Civil Functions										
Other Defense Agencies	18	31	29	57	55	40	41	56	50	57
EDUCATIONAL & NONPROFIT INSTITUTIONS										
Army	945	1,092	1,247	1,458	1,871	1,984	2,249	2,710	2,729	2,729
Navy	125	137	1,168	1,168	2,211	2,211	2,211	2,211	2,211	2,211
Air Force	320	320	398	420	478	570	656	700	700	700
Defense Logistics Agency	434	480	550	685	750	821	901	1,001	1,107	1,107
Civil Functions	1	1	1	1	1	1	1	1	1	1
Other Defense Agencies	65	70	74	75	85	95	125	125	125	125
BUSINESSES FOR WORK IN THE U.S. (SUB-TOTAL)										
Army	45,595	52,815	58,544	66,704	87,195	102,463	121,988	126,812	136,387	136,387
Navy	10,886	12,151	12,435	18,265	22,435	22,712	25,985	27,585	27,585	27,585
Air Force	15,210	19,288	20,950	22,304	26,781	26,781	26,849	26,849	26,849	26,849
Defense Logistics Agency	14,164	15,402	16,884	20,388	22,388	22,388	24,987	24,987	24,987	24,987
Civil Functions	5,575	6,117	6,409	8,438	14,987	12,150	12,150	12,150	12,150	12,150
Other Defense Agencies	1,074	1,051	1,311	1,512	1,826	1,827	1,854	1,854	1,854	1,854
Small Businesses	8,912	10,104	12,171	13,588	17,770	20,163	22,789	23,318	28,314	28,314
Army	2,329	2,704	3,048	3,284	3,584	4,223	4,594	5,094	5,175	5,175
Navy	2,356	2,834	3,145	3,442	3,898	4,552	5,154	5,154	5,154	5,154
Air Force	2,407	2,704	2,842	3,232	3,030	3,453	4,000	4,000	4,000	4,000
Defense Logistics Agency										
Civil Functions										
Other Defense Agencies	132	158	172	240	281	322	388	404	404	404
Small Businesses Percent of										
All Businesses	19.9%	19.2%	25.1%	20.4%	24.1	22.1	20.4%	19.7%	18.8%	18.7%
Army	29.3	25.7	15.7	15.7	15.7	14.9	12.8	12.8	15.2	24.2
Navy	15.5	12.4	12.4	12.4	12.4	12.4	12.4	12.4	15.4	15.4
Air Force	11.9	14.3	14.3	14.3	14.3	14.3	14.3	14.3	10.7	10.7
Defense Logistics Agency	43.1	43.1	43.1	45.2	41.1	44.4	44.4	44.4	44.4	44.4
Civil Functions										
Other Defense Agencies	12.3	14.9	12.0	15.8	12.0	14.8	12.5	12.5	16.7	16.7

Note: As of 1 January 1977, the Defense Supply Agency changed its name to Defense Logistics Agency.

A For definitions and coverage, see Notes on Coverage.

\* Less than \$100,000.

**Chart II**  
**Net Value of DoD Prime Contract Awards to Small Businesses and to All Businesses  
 and Percent Distribution to Small Businesses: FY 1977 - 1986**



## AWARDS PUBLICIZED TO SMALL BUSINESSES

Table 4 indicates the extent to which the small business community was notified of pending procurement actions and how successful small businesses were in competing for publicized procurements.

The types of procurement included in the category "Awards Publicized to Small Businesses" are: (1) proposed procurements which were listed in the Department of Commerce publication *Commerce Business Daily* (CBD); (2) modifications to contracts which were listed in the CBD; (3) formally advertised procurements which were not published in the CBD; and (4) all other procurements on which small firms were specifically requested to submit proposals.

For the most part, procurements which are not publicized to small businesses relate to classified work, goods or services involving an unusual or compelling emergency. Modifications of contracts which were not listed in the CBD,

and delivery orders under contracts which were not listed in the CBD.

During the first six months of fiscal year 1987, 81.2 percent of the total awards to businesses were publicized to small businesses, compared with 92.5 percent during the first six months of FY 1986. Small businesses did not submit bids on 73.8 percent of these publicized procurements in the first half of FY 1987, compared with 74.0 percent in the first half of FY 1986. They were successful in bidding on 17.7 percent of the publicized total this year and were unsuccessful bidders on 8.4 percent. During this same period last year small businesses bid successfully on 16.7 percent of the publicized total and unsuccessfully on 2.3 percent.

The portion of procurement synopsized during October 1986 through March 1987 amounted to 83.8 percent, as compared to 85.9 percent for the same period last year.

**TABLE 4**  
**DoD Prime Contract Awards Publicized to Small Businesses by Method and**  
**Results of Publicizing, According to Defense Component: FY 1987 - FY 1986**<sup>a</sup>  
**(AMOUNTS IN THOUSANDS)**

METHOD AND RESULTS OF PUBLICIZING	TOTAL		ARMY		NAVY	
	OCT 86 - MAR 87 \$ MIL	OCT 85 - MAR 86 \$ MIL	OCT 86 - MAR 87 \$ MIL	OCT 85 - MAR 86 \$ MIL	OCT 86 - MAR 87 \$ MIL	OCT 85 - MAR 86 \$ MIL
<b>TOTAL</b>	\$70,581,805	\$76,820,784	\$17,984,284	\$15,280,812	\$21,828,595	\$21,874,438
INFORMATIONAL/PUBLIC FOR WORK OUTSIDE U. S. C/ EDUCATIONAL AND RESEARCH INSTITUTIONS	3,541,871 3,589,863 1,881,273	4,388,737 4,283,961 1,922,078	774,173 1,271,858 262,887	1,240,922 1,164,864 250,278	1,866,220 468,767 469,866	1,189,300 633,927 634,704
<b>METHOD OF PUBLICIZING</b>						
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	61,729,478	100.0	16,258,877	100.0	18,710,847	100.0
PUBLICIZED TO SMALL BUSINESS (SUBTOTAL)	58,314,538	91.2	61,307,242	92.5	12,932,395	90.7
SMALL FIRMS	51,120,745	83.4	56,824,208	85.8	12,935,720	81.4
NOT SMALLIZED (SUBTOTAL)	2,489,695	3.5	2,091,688	3.2	985,937	4.0
NOT FULLY REPORTED BUT NOT SMALLIZED NOT FORMALLY REQUESTED BUT REQUESTED REQUESTED FROM SMALL BUSINESS	56,877 2,052,156	9.2 3.3	58,927 2,062,641	9.1 3.4	32,102 34,165	3.1 3.7
SMALL FIRMS NOT PUBLICIZED TO SMALL BUSINESS	2,444,732	4.0	2,288,365	3.5	864,728	4.1
PUBLICIZING TO SMALL BUSINESS UNKNOWN (INCLUDES FIRMS WITH REVENUE OF \$25,000 OR LESS REFUSED TO LEAVE COMMENTS)	3,485,704	5.7	2,985,459	6.3	801,770	6.1
RESULTS OF PUBLICIZING						
PUBLICIZED TO SMALL BUSINESS (SUBTOTAL)	58,314,538	100.0	61,307,242	100.0	12,932,395	100.0
SMALL FIRMS WITH SUCCESSFUL BUSINESS SMALL FIRMS WITH UNSUCCESSFUL BUSINESS SMALL FIRMS WITH SUPPLY BUSINESSES NOT PUBLICIZED OTHER SMALL FIRMS IDENTIFIED AS OVER 95 PERCENT OF FIRMS WITH REVENUE OF \$25,000 OR LESS REFUSED TO LEAVE COMMENTS)	6,089,632 4,154,626 4,154,626 4,154,626 4,154,626 4,154,626	17.7 6.1 6.1 6.1 6.1 6.1	10,244,254 4,581,158 45,309,446 72,9 4,154,626	16.7 6.3 76.9 76.9 6.1	7,000,000 1,000,000 9,000,000 71,9 7,000,000	21.0 3.0 76.1 76.1 7,000,000

<sup>a</sup> For definitions and coverage, see notes on coverage.  
 BY Includes Other Defense Family awards not included elsewhere in this table.  
 C/ Includes foreign firms for performance in U.S.  
 \* Less than 9.95 percent.

TABLE 4 (concluded)  
**DoD Prime Contract Awards Publicized to Small Businesses by Method and  
 Results of Publicizing, According to Defense Component: FY 1987 - FY 1996**  
 (AMOUNTS IN THOUSANDS)

order to elicit some of the possible features.

## AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States by procurement program are shown in Table 5 for the first half of FY 1987 and the first half of FY 1986, and in Table 6 for FY 1977 through FY 1986. Table 6a provides data on awards by procurement program, according to the Defense component making the awards, for FY 1978 through FY 1986.

Total DoD procurement from U.S. businesses for work performed in the United States during October 1986 through March 1987, totaled \$81,729 million, \$4,527 million (6.8

percent) less than last year. A comparison of FY 1986 and FY 1987 first half totals shows a decrease in the Major Hard Goods and the All Other categories with an increase in the Services category. The largest decreases within the procurement programs were in Aircraft, \$4,138 million; and Petroleum, \$3,402 million.

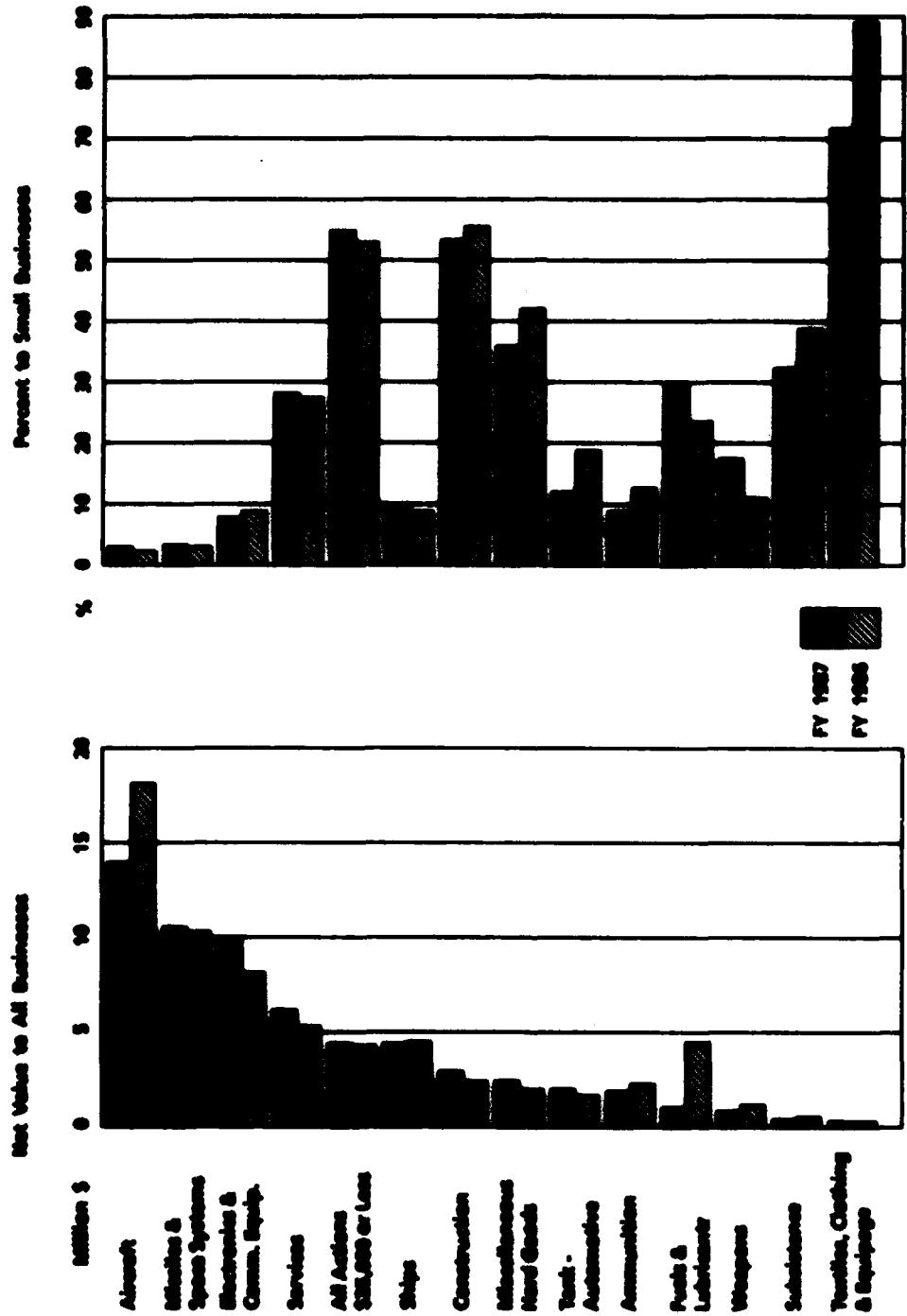
The programs with significant increases were Electronics and Communication Equipment, \$1,573 million; Services, \$768 million; and Construction, \$586 million.

**TABLE 5**  
**DoD Prime Contract Awards to All Businesses and to Small Businesses,  
 by Procurement Program: FY 1987 - FY 1996**  
 (AMOUNTS IN THOUSANDS)

PROCUREMENT PROGRAM	October 1986 - March 1987			October 1985 - March 1986		
	TOTAL	SMALL BUSINESS	%	TOTAL	SMALL BUSINESS	%
<b>TOTAL</b>	<b>870,861,868</b>			<b>870,820,766</b>		
<del>NON-DOE GOVERNMENT U. S. C.</del>	2,641,871			4,360,737		
<del>NON-DOE GOVERNMENT - GOVERNMENT CONTRACTORS</del>	1,960,863			4,262,991		
<del>NON-DOE GOVERNMENT CONTRACTORS - GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	1,861,273			4,182,879		
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	11,725,416	106,1	1	11,826,377	100,0	1
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	12,647,500	71,0	5.5	12,746,377	70,5	5.5
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	14,516,418	22,7	15.9	14,616,377	21,0	14.4
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	16,395,868	17,3	10.3	16,565,377	17,3	10.3
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	18,275,227	17,3	9.9	18,445,377	17,3	9.9
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	20,154,586	17,3	8.6	20,325,377	17,3	8.6
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	22,033,945	17,3	7.8	22,203,377	17,3	7.8
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	23,913,304	17,3	7.4	24,083,377	17,3	7.4
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	25,792,663	17,3	6.7	25,962,377	17,3	6.7
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	27,672,022	17,3	6.2	27,842,377	17,3	6.2
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	29,551,381	17,3	5.9	29,711,377	17,3	5.9
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	31,430,740	17,3	5.6	31,580,377	17,3	5.6
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	33,309,999	17,3	5.3	33,459,377	17,3	5.3
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	35,189,358	17,3	5.0	35,338,377	17,3	5.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	37,068,717	17,3	4.7	37,217,377	17,3	4.7
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	38,948,076	17,3	4.4	39,096,377	17,3	4.4
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	40,827,435	17,3	4.1	40,975,377	17,3	4.1
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	42,706,794	17,3	3.8	42,854,377	17,3	3.8
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	44,586,153	17,3	3.5	44,733,377	17,3	3.5
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	46,465,512	17,3	3.2	46,614,377	17,3	3.2
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	48,344,871	17,3	2.9	48,493,377	17,3	2.9
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	50,224,230	17,3	2.6	50,372,377	17,3	2.6
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	52,103,589	17,3	2.3	52,251,377	17,3	2.3
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	54,982,948	17,3	2.0	55,131,377	17,3	2.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	56,862,307	17,3	1.8	56,110,377	17,3	1.8
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	58,741,666	17,3	1.6	58,890,377	17,3	1.6
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	60,621,025	17,3	1.4	60,770,377	17,3	1.4
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	62,500,384	17,3	1.2	62,649,377	17,3	1.2
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	64,379,743	17,3	1.0	64,528,377	17,3	1.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	66,259,002	17,3	0.9	66,407,377	17,3	0.9
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	68,138,361	17,3	0.8	68,286,377	17,3	0.8
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	70,017,720	17,3	0.7	70,166,377	17,3	0.7
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	71,897,079	17,3	0.6	72,045,377	17,3	0.6
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	73,776,438	17,3	0.5	73,924,377	17,3	0.5
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	75,655,797	17,3	0.4	75,803,377	17,3	0.4
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	77,535,156	17,3	0.3	77,684,377	17,3	0.3
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	79,414,515	17,3	0.2	79,562,377	17,3	0.2
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	81,293,874	17,3	0.1	81,441,377	17,3	0.1
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	83,173,233	17,3	0.0	83,320,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	85,052,592	17,3	0.0	85,199,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	86,931,951	17,3	0.0	87,078,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	88,811,310	17,3	0.0	88,957,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	90,690,669	17,3	0.0	90,836,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	92,569,028	17,3	0.0	92,705,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	94,448,387	17,3	0.0	94,586,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	96,327,746	17,3	0.0	96,465,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	98,207,105	17,3	0.0	98,344,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	100,086,464	17,3	0.0	100,223,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	101,965,823	17,3	0.0	102,102,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	103,845,182	17,3	0.0	103,981,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	105,724,541	17,3	0.0	105,860,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	107,603,899	17,3	0.0	107,740,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	109,483,258	17,3	0.0	109,620,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	111,362,617	17,3	0.0	111,500,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	113,241,976	17,3	0.0	113,378,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	115,121,335	17,3	0.0	115,255,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	117,000,694	17,3	0.0	117,137,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	118,879,053	17,3	0.0	118,014,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	120,758,412	17,3	0.0	120,891,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	122,637,771	17,3	0.0	122,773,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	124,517,130	17,3	0.0	124,654,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	126,396,489	17,3	0.0	126,533,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	128,275,848	17,3	0.0	128,410,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	130,155,207	17,3	0.0	130,291,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	132,034,566	17,3	0.0	132,170,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	133,913,925	17,3	0.0	134,050,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	135,793,284	17,3	0.0	135,930,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	137,672,643	17,3	0.0	137,807,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	139,552,002	17,3	0.0	139,684,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	141,431,361	17,3	0.0	141,565,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	143,310,720	17,3	0.0	143,442,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	145,189,079	17,3	0.0	145,320,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	147,068,438	17,3	0.0	147,200,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	148,947,797	17,3	0.0	149,077,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	150,827,156	17,3	0.0	150,954,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	152,706,515	17,3	0.0	152,831,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	154,585,874	17,3	0.0	154,712,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	156,465,233	17,3	0.0	156,590,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	158,344,592	17,3	0.0	158,471,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	160,223,951	17,3	0.0	160,350,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	162,103,310	17,3	0.0	162,230,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	163,982,669	17,3	0.0	164,110,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	165,862,028	17,3	0.0	165,990,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	167,741,387	17,3	0.0	167,867,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	169,620,746	17,3	0.0	169,748,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	171,500,105	17,3	0.0	171,630,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	173,379,464	17,3	0.0	173,507,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	175,258,823	17,3	0.0	175,385,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	177,138,182	17,3	0.0	177,262,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	179,017,541	17,3	0.0	179,144,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	180,896,899	17,3	0.0	180,999,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	182,776,258	17,3	0.0	182,896,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	184,655,617	17,3	0.0	184,783,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	186,534,976	17,3	0.0	186,661,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	188,414,335	17,3	0.0	188,542,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	190,293,694	17,3	0.0	190,420,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	192,173,053	17,3	0.0	192,297,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	194,052,412	17,3	0.0	194,179,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del>	195,931,771	17,3	0.0	196,056,377	17,3	0.0
<del>NON-DOE GOVERNMENT CONTRACTORS FOR WORK IN THE U. S. (S&amp;P-TOTAL)</del> </						

Chart II

Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses,  
by Procurement Program: First Half FY 1985 - 1987



**Table 6**  
**DOJ Procurement Awards to All Businesses**  
**and to Small Businesses, by Procurement Program**  
**FY 1977-FY 1978A**

For additional news and comment, see *Books in Context*.

**Table 8 (Continued)**  
**DoD Prime Contract Awards to All Businesses**  
**and to Small Businesses, by Procurement Program:**  
**FY 1980-FY 1985A**

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Table 8 (Continued)  
 DoC Prime Contract Awards to All Businesses  
 and to Small Businesses, by Procurement Program:  
 FY 1983-FY 1984A

PROCUREMENT PROGRAM	NET VALUE (\$000)		PERCENT	
	FY 1983	FY 1984	FY 83	FY 84
TOTAL	\$109,482,972	\$108,931,810	\$103,726,300	
NON-DEFENSE, GOVERNMENT CONTRACTS, AND DEFENSE CONTRACTS WITH THE U.S. GOVERNMENT INSTITUTIONS	9,882,000 7,226,372 2,267,583	10,001,000 7,311,300 2,760,300	12,286,000 9,311,000 2,150,301	
ALL BUSINESSES				
ALL BUSINESSES FOR WORK IN THE U.S. - Total	\$121,695,807	\$126,912,164	\$10,725,300	100.0
Major Non-DoD (Sub-Total)				
Aircraft and Space Systems	91,964,312	95,215,300	86,144,300	68.7
Textile, Clothing, and Supplies	20,201,322	20,325,300	19,377,300	15.7
Transportation	10,850,326	10,862,300	10,851,300	9.3
Defense	12,031,657	12,351,300	12,045,300	10.3
Chemicals	6,439,300	6,439,300	6,439,300	5.1
Electronics and Communications	5,439,300	5,439,300	5,439,300	4.3
Equipment	2,687,317	2,687,300	2,687,300	2.2
Services	10,387,348	8,475,300	8,126,300	6.8
All. OTHER (Sub-Total)	20,561,301	20,115,300	22,315,300	19.1
Subsistence, Clothing, and Supplies	1,060,300	1,060,300	1,060,300	0.9
Fuels and Lubricants	1,060,300	1,060,300	1,060,300	0.9
Plastic/Laminate Hard Goods	1,060,300	1,060,300	1,060,300	0.9
Construction of \$25,000 or Less	6,966,311	6,966,300	6,966,300	5.7
ALL BUSINESSES				
ALL BUSINESSES FOR WORK IN THE U.S. - Total	\$22,768,730	\$22,810,400	\$20,646,700	18.8
Major Non-DoD (Sub-Total)				
Aircraft and Space Systems	9,932,313	9,854,300	9,831,300	6.1
Textile, Clothing, and Supplies	7,555,326	7,564,300	7,529,300	4.2
Transportation	1,018,742	1,021,300	1,021,300	0.5
Defense	882,374	876,400	876,300	0.4
Chemicals	123,300	120,200	120,200	0.1
Electronics and Communications	459,384	459,700	459,100	0.2
Equipment	1,336,361	1,322,300	1,319,300	0.7
Services	2,228,732	2,274,400	2,060,100	21.5
All. OTHER (Sub-Total)	15,540,300	15,087,400	16,041,300	20.1
Subsistence, Clothing, and Supplies	4,971,301	4,777,700	4,723,300	21.5
Fuels and Lubricants	822,370	812,300	812,300	0.4
Plastic/Laminate Hard Goods	3,064,300	2,989,300	1,061,300	34.7
Construction of \$25,000 or Less	6,123,300	5,014,300	5,001,300	52.2

a For definitions and coverage, see Notes on Coverage.

Table 8 (Concluded)  
**DoD Prime Contract Awards to All Businesses  
 and to Small Businesses, by Procurement Program:  
 FY 1986-FY 1988A**

PROCUREMENT PROGRAM	NET VALUE (\$000)		PERCENT	
	FY '86	FY '87	FY '88	FY '88
<b>TOTAL,      PROCUREMENT      FOR WORK OUTSIDE THE U.S.      EDUCATIONAL AND NONPROFIT INSTITUTIONS</b>	<b>\$158,028,260</b>			
<b>ALL BUSINESSES FOR WORK IN      THE U.S. - TOTAL</b>	<b>\$136,487,668</b>			
<b>Major Hard Goods (Sub-Total)</b>	<b>92,922,138</b>			
Aircraft	32,387,221			
Space	18,395,707			
Hammle and Space Systems	6,112,911			
Ships	5,448,960			
Tank-Transportive	2,084,292			
Buildings	4,458,965			
Ammunition				
Electronics and Communications Equipment	10,143,103			
<b>Services</b>	<b>10,447,442</b>			
All Other (Sub-Total)	33,227,406			
Subsistence	1,081,304			
Textiles, Clothing, and Equipment	1,081,304			
Fuels and Lubricants	1,029,816			
Miscellaneous Hard Goods	1,029,816			
Construction	10,447,442			
All Actions of \$25,000 or Less	10,447,442			
<b>SMALL BUSINESSES IN      THE U.S. - TOTAL</b>	<b>\$26,914,232</b>			
<b>Major Hard Goods (Sub-Total)</b>	<b>7,481,432</b>			
Aircraft	1,264,532			
Hammle and Space Systems	1,465,702			
Ships	1,498,962			
Tank-Transportive	1,778,869			
Buildings	243,064			
Ammunition	617,981			
Electronics and Communications Equipment	2,241,895			
<b>Services</b>	<b>2,908,988</b>			
All Other (Sub-Total)	<b>16,423,832</b>			
Subsistence	498,985			
Textiles, Clothing, and Equipment	890,877			
Fuels and Lubricants	1,899,118			
Miscellaneous Hard Goods	2,602,779			
Construction	5,082,109			
All Actions of \$25,000 or Less	5,748,035			

<sup>a</sup> For definitions and coverage, see Notes on Coverage.

Table 6a

**DoD Prime Contract Awards by Procurement Program,  
According to Defense Component: FY 1976-FY 1977<sup>A</sup>**  
(Amounts in Thousands)

MAJOR PROGRAM	FISCAL YEAR 1976			DEFENSE LOGISTICS AGENCY
	TOTAL	ARMY	NAVY	
<b>ALL BUSINESS FIRMS FOR WORK IN THE U.S.</b>				
<b>MAJOR HARD GOODS (SUB-TOTAL)</b>	<b>\$37,583,830</b>	<b>\$8,389,760<sup>B</sup></b>	<b>\$12,887,877</b>	<b>\$11,306,581</b>
Aircraft	\$22,784,536	\$4,500,934	\$8,561,048	\$70,184
Missile and Space Systems	7,030,413	518,184	1,594,803	4,005,492
Ships	4,711,156	1,026,502	1,742,122	1,545,243
Tank-Automotive	3,791,876	521,251	3,755,655	2,122
Weapons	1,320,810	1,265,753	1,241	255
Ammunition	511,817	223,117	194,955	42,122
Electronics & Communications Equip.	945,807	571,603	265,220	83,318
SERVICES	4,477,024	880,428	1,806,842	42
<b>ALL OTHER (SUB-TOTAL)</b>	<b>\$3,184,381</b>	<b>\$1,015,070</b>	<b>\$ 1,112,444</b>	<b>\$ 1,057,302</b>
<b>MAJOR HARD GOODS (SUB-TOTAL)</b>	<b>\$11,804,933</b>	<b>\$2,053,751</b>	<b>\$ 2,112,385</b>	<b>\$ 1,879,115</b>
Textiles, Clothing, and Equipment	1,031,435	172,955	32,258	80,638
Fuels and Lubricants	471,932	38,177	13,816	41,882
Miscellaneous Hard Goods	2,261,435	28,646	20,312	21,880
Construction	1,385,232	298,750	194,888	218,280
All Actions of \$10,000 or Less	2,247,224	1,210,171	845,184	191,288
<b>SERVICES</b>	<b>4,185,595</b>	<b>1,115,052</b>	<b>1,007,187</b>	<b>1,355,873</b>
<b>ALL BUSINESS FIRMS FOR WORK IN THE U.S.</b>				
<b>MAJOR HARD GOODS (SUB-TOTAL)</b>	<b>\$45,595,216<sup>B</sup></b>	<b>\$ 8,568,595</b>	<b>\$15,210,428</b>	<b>\$14,102,862</b>
Aircraft	\$28,317,501	\$ 5,928,373	\$11,953,056	\$10,951,446
Missile and Space Systems	9,081,109	819,897	2,917,558	5,458,476
Ships	5,555,003	1,219	2,113,182	2,222,295
Tank-Automotive	4,229,372	5,388	4,172,292	882
Weapons	1,781,588	1,740,507	1,634	30,850
Ammunition	640,920	318,098	185,437	121,458
Electronics & Communications Equip.	1,389,938	603,101	309,092	177,744
SERVICES	6,629,677	921,298	2,326,852	2,378,942
<b>ALL OTHER (SUB-TOTAL)</b>	<b>\$ 2,382,701</b>	<b>\$ 519,956</b>	<b>\$ 933,681</b>	<b>\$ 1,327,837</b>
<b>MAJOR HARD GOODS (SUB-TOTAL)</b>	<b>\$12,394,838</b>	<b>\$ 3,120,256</b>	<b>\$ 2,253,702</b>	<b>\$ 2,064,681</b>
Textiles, Clothing, and Equipment	1,159,557	214,955	211,657	85,500
Fuels and Lubricants	5,944,747	64	17,324	822,442
Miscellaneous Hard Goods	2,329,577	67	12,265	44,497
Construction	1,774,068	368,897	307,692	12,254
All Actions of \$10,000 or Less	4,327,551	1,137,031	1,002,062	1,371,311

<sup>A</sup> For definitions and coverage, see Notes on Coverage.

<sup>B</sup> Includes "Other Defense Agencies" awards.

Table 6a (Continued)

**DoD Prime Contract Awards by Procurement Program,  
According to Defense Component: FY 1978-FY 1978A**  
(Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	FISCAL YEAR 1978		CIVIL FUNCTIONS
					DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	
<b>FISCAL YEAR 1978</b>							
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$52,614,827 <sup>B</sup>	\$10,635,982	\$19,298,388	\$15,402,757	\$8,176,951		
MAJOR HARD GOODS (SUB-TOTAL)							
Aircraft	\$24,230,887	\$ 7,097,387	\$14,905,571	\$11,730,900	\$ 235,839		
Missile and Space Systems	10,975,047	1,035,558	3,478,832	5,440,516	19,383		
Ships	6,550,182	1,421,492	3,016,712	2,327,218	2,083		
Tank-Automotive	5,441,444	1,306,817	5,389,714	8,662	32,894		
Weapons	2,011,264	1,931,554	1,631	48,025	17,895		
Ammunition	842,569	1,455,451	186,651	185,412	674		
Electronics & Communications Equip.	1,575,860	1,167,958	238,984	172,827	180		
SERVICES	6,930,021	1,057,945	2,580,789	2,447,121	184,380		
ALL OTHER (SUB-TOTAL)	\$ 4,554,033	\$ 610,719	\$ 1,907,705	\$ 1,385,047	\$ 8,390		
Subsistence	\$13,700,107	\$ 2,877,836	\$ 2,485,112	\$ 2,286,810	\$5,932,422		
Textiles, Clothing, and Equipment	1,155,374	204,050	50,006	100,009	771,509		
Fuels and Lubricants	880,189	52,959	19,812	23,271	564,027		
Miscellaneous Hard Goods	2,880,430	6,333	14,550	15,219	2,844,528		
Construction	2,395,322	42,044	386,105	308,810	897,573		
All Actions of \$10,000 or Less	2,395,388	1,044,115	912,872	241,153	9,762		
	4,633,324	1,246,485	1,051,987	1,497,218	334,922		
<b>FISCAL YEAR 1979</b>							
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$58,544,389 <sup>B</sup>	\$12,151,107	\$20,949,815	\$16,210,383	\$6,408,610	\$1,513,382	
MAJOR HARD GOODS (SUB-TOTAL)							
Aircraft	\$17,412,290	\$ 1,145,886	\$16,325,226	\$12,138,233	\$ 275,846	\$ 20,344	
Missile and Space Systems	11,633,623	1,168,553	4,092,053	6,465,000	16,176	46	
Ships	6,650,058	1,588,775	2,712,088	2,389,766	498		
Tank-Automotive	6,058,633	1,588,990	5,933,068	4,389,411	40,584	27,600	
Weapons	2,165,987	2,017,558	14,080	52,713	21,024	1,512	
Ammunition	930,314	500,113	208,802	167,187	293	0	
Electronics & Communications Equip.	1,713,007	1,229,948	20,882	20,618	459		
SERVICES	8,382,638	1,577,144	3,105,371	2,851,430	196,612	1,186	
ALL OTHER (SUB-TOTAL)	\$ 4,510,041	\$ 622,713	\$ 1,603,317	\$ 1,476,058	\$ 10,202	\$ 115,409	
Subsistence	\$16,552,058	\$ 3,312,108	\$ 3,019,872	\$ 2,589,052	\$6,122,762	\$1,387,009	
Textiles, Clothing, and Equipment	1,355,400	220,369	52,037	127,058	925,136		
Fuels and Lubricants	547,803	36,185	10,616	24,638	466,181	184	
Miscellaneous Hard Goods	3,052,819	5,839	14,616	16,484	3,014,735	1,456	
Construction	2,423,621	175,229	511,505	312,595	842,344	122,311	
All Actions of \$10,000 or Less	3,998,192	1,222,099	1,222,194	406,058	869,440	1,135,880	
	5,204,223	1,432,987	1,119,275	1,639,440	869,432	107,948	

A For definitions and coverage, see Notes on Coverage.  
B Includes "Other Defense Agencies" awards.

**Table 8a (Continued)**  
**DoD Prime Contract Awards by Procurement Program,**  
**According to Defense Component: FY 1980-FY 1981A**  
(Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	FISCAL YEAR 1980	
							FISCAL YEAR 1981	
<b>ALL BUSINESS FIRMS FOR WORK IN THE U.S.</b>								
<b>MAJOR HARD GOODS (SUB-TOTAL)</b>	<b>\$68,703,139<sup>B</sup></b>	<b>\$13,434,960</b>	<b>\$22,804,394</b>	<b>\$18,864,065</b>	<b>\$ 8,436,425</b>	<b>\$ 1,826,033</b>		
Aircraft	\$40,978,175	\$ 8,584,566	\$17,354,105	\$13,886,262	\$ 315,621	\$ 56,278		
Missile and Space Systems	12,455,263	1,222,444	4,172,057	7,057,146	22,345	0		
Ships	7,389,375	1,837,162	3,122,886	2,931,911	1,433	0		
Tank-Automotive	2,115,170	2,051,708	5,814,910	82,840	51,062	52,760		
Weapons	2,115,094	2,062,644	4,295	193,002	23,437	2,437		
Remanufacture	1,061,043	853,010	23,505	193,575	425	0		
Electronics & Communications Equip.	1,882,060	1,244,185	42,618	193,575	200	0		
SERVICES	9,557,770	1,588,752	3,572,930	3,522,578	218,119	1,931		
<b>ALL OTHER (SUB-TOTAL)</b>	<b>\$ 5,886,079</b>	<b>\$ 841,878</b>	<b>\$ 2,251,735</b>	<b>\$ 1,805,012</b>	<b>\$ 12,278</b>	<b>\$ 185,921</b>		
Subsistence	\$10,827,385	\$ 2,988,416	\$ 3,192,554	\$ 2,886,711	\$ 108,526	\$ 1,582,334		
Textiles, Clothing, and Equipment	1,331,349	227,861	61,808	157,335	893,435	0		
Fuels and Lubricants	821,301	9,011	16,431	31,157	784,108	184		
Miscellaneous Hard Goods	4,555,139	24,006	11,858	27,012	5,523,918	2,404		
Construction	2,980,240	720,063	741,520	395,580	985,502	89,713		
All Actions of \$10,000 or Less	5,711,128	4,228,427	1,417,333	1,105,528	422,264	4,201		
<b>ALL BUSINESS FIRMS FOR WORK IN THE U.S.</b>	<b>\$87,184,528<sup>B</sup></b>	<b>\$18,365,881</b>	<b>\$26,752,259</b>	<b>\$22,387,536</b>	<b>\$ 24,946,845</b>	<b>\$ 1,834,978</b>		
<b>MAJOR HARD GOODS (SUB-TOTAL)</b>	<b>\$52,231,936</b>	<b>\$12,681,119</b>	<b>\$21,351,572</b>	<b>\$18,095,454</b>	<b>\$ 430,230</b>	<b>\$ 49,409</b>		
Aircraft	10,558,058	1,528,004	5,683,994	9,345,433	32,814	7,983		
Missile and Space Systems	10,232,085	2,954,075	3,497,321	4,167,932	13	32,308		
Ships	7,333,249	4,314,043	7,280,713	2,620	54,584	0		
Tank-Automotive	3,888,180	3,744,479	6,598	6,308	28,723	4,381		
Weapons	1,553,182	804,338	5,016,698	200,012	1,524	28		
Remanufacture	2,053,861	1,520,388	322,479	170,711	262	0		
Electronics & Communications Equip.	11,733,011	2,455,892	4,084,278	4,143,337	311,650	4,717		
SERVICES	\$ 5,845,754	\$ 1,119,520	\$ 1,689,180	\$ 1,884,366	\$ 15,989	\$ 153,309		
<b>ALL OTHER (SUB-TOTAL)</b>	<b>\$28,056,738</b>	<b>\$ 4,615,042</b>	<b>\$ 3,701,507</b>	<b>\$ 3,386,715</b>	<b>\$ 16,500,826</b>	<b>\$ 1,721,860</b>		
Subsistence	1,630,724	2,217,770	7,255	1,187,335	1,114,353	0		
Textiles, Clothing, and Equipment	1,386,025	9,540	13,022	125,380	1,817,747	110		
Fuels and Lubricants	10,331,184	26,982	1,064	62,356	10,227,981	2,711		
Miscellaneous Hard Goods	2,659,186	874,364	889,184	586,377	1,225,189	68,917		
Construction	4,914,085	1,758,022	1,151,212	501,132	4,320	1,489,292		
All Actions of \$10,000 or Less	6,513,183	1,732,004	1,527,006	2,040,115	1,001,408	131,560		

<sup>A</sup> For definitions and coverage, see Notes on Coverage.

<sup>B</sup> Includes "Other Defense Agencies" awards.

**Table 6a (Continued)**  
**DOD Prime Contract Awards by Procurement Program,**  
**According to Defense Component: FY 1982-FY 1983A**  
**(Amounts in Thousands)**

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE AGENCY	CIVIL FUNCTIONS	FISCAL YEAR 1982	
							FISCAL YEAR 1982	
<b>ALL BUSINESS FIRMS FOR WORK IN THE U.S.</b>								
Prime DOD Goods (Sub-Total)	\$ 102,463,003 <sup>b</sup>	\$ 32,515,128	\$ 35,884,519	\$ 27,818,417	\$ 12,541,971	\$ 1,872,871		
Aircraft	\$ 21,322,884	\$ 15,810,861	\$ 25,321,343	\$ 10,519,295	\$ 592,299	\$ 26,273		
Missile and Space Systems	12,111,620	2,011,641	6,445,895	5,120,017	27,882	38		
Ships	8,357,413	2,123,674	4,473,315	1,055,835	1,595	0		
Tank-Automotive	4,255,915	4,149,928	897,778	1,175,744	29,234	22,498		
Reserves	2,931,355	1,352,754	897,778	289,011	2,617	1,216		
Remanufacture	3,950,449	2,612,251	5,926,029	389,010	0	0		
Electronics & Communications Equipment	14,220,218	2,488,980	5,176,308	5,283,322	413,810	4,473		
Services	\$ 7,888,730	\$ 1,282,488	\$ 3,078,641	\$ 2,028,345	\$ 28,480	\$ 130,982		
ALL OTHER (Sub-Total)	\$ 26,703,803	\$ 5,251,879	\$ 2,788,025	\$ 2,891,827	\$ 11,950,192	\$ 1,713,415		
Subsistence	1,553,428	259,198	88,442	32,768	1,003,512	0		
Textiles, Clothing, and Equipment	7,115,813	2,392	14,485	770,591	7,320,132	0		
Fuels and Lubricants	7,666,252	34,501	46,115	53,384	1,389,304	2,038		
Miscellaneous Hard Goods	4,335,559	1,024,325	1,114,239	770,591	5,279	0		
Construction	5,222,682	2,018,886	1,137,981	888,822	1,455,369	0		
All Actions of \$10,000 or Less	\$ 210,053	1,215,377	1,285,382	2,184,702	1,011,448	1,120,564		
<b>ALL BUSINESS FIRMS FOR WORK IN THE U.S.</b>								
Prime DOD Goods (Sub-Total)	\$ 121,095,887 <sup>a</sup>	\$ 26,500,329	\$ 43,880,152	\$ 25,669,232	\$ 12,149,543	\$ 1,854,132		
Aircraft	20,206,812	17,021,106	32,880,585	29,986,595	491,971	38,187		
Missile and Space Systems	14,639,523	3,435,558	6,321,045	15,297,532	84,184	0		
Ships	12,111,867	7,144,443	10,860,933	6,811,985	1,418	0		
Tank-Automotive	4,084,359	4,048,843	11,554	1,011	88,008	34,011		
Reserves	2,039,370	1,592,207	82,377	131,133	49,225	1,321		
Electronics & Communications Equipment	3,189,428	2,284,280	792,575	281,314	2,012	0		
Services	18,397,137	2,597,875	6,020,176	6,402,197	254,955	2,885		
ALL OTHER (Sub-Total)	\$ 10,387,348	\$ 1,370,137	\$ 5,277,181	\$ 2,184,386	\$ 35,476	\$ 110,088		
Subsistence	\$ 29,991,907	\$ 6,179,086	\$ 5,742,305	\$ 4,480,322	\$ 11,882,886	\$ 1,704,369		
Textiles, Clothing, and Equipment	1,990,055	102,063	68,035	60,535	879,035	0		
Fuels and Lubricants	6,901,401	9,782	18,708	1,002,722	0			
Miscellaneous Hard Goods	4,107,105	17,827	27,258	57,820	6,786,816	1,248		
Construction	5,061,125	1,246,554	1,386,083	78,922	1,108,867	117,327		
All Actions of \$10,000 or Less	\$ 986,111	2,269,884	1,615,774	850,772	5,823	1,409,557		
			2,837,445	2,877,655	1,816,486	177,872		

A For definitions and coverage, see Notes on Coverage.

B Includes "Other Defense Agencies" awards.

**Table 6a (Continued)**  
**DoD Prime Contract Awards by Procurement Program,**  
**According to Defense Component: FY 1984-FY 1985A**  
**(Amounts in Thousands)**

MAJOR PROGRAM	FISCAL YEAR 1984					DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
	TOTAL	ARMY	NAVY	AIR FORCE			
FISCAL YEAR 1984							
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$ 124,912,146 <sup>b</sup>	\$ 27,881,428	\$ 39,948,264	\$ 60,508,812	\$ 11,873,261	\$ 1,733,888	
MOTOR VEHICLE GOODS (SUB-TOTAL)	\$ 85,215,338	\$ 18,308,750	\$ 31,748,771	\$ 13,238,150	\$ 512,059	\$ 22,752	
Aircraft	\$ 20,214,550	\$ 10,206,458	\$ 6,641,058	\$ 1,267,052	\$ 1,024		
Automobiles and Space Systems	\$ 15,053,763	\$ 3,625,455	\$ 7,750,258	\$ 1,325,978	\$ 1,044		
Ships	\$ 1,022,041	\$ 4,002,445	\$ 2,227,032	\$ 464,468	\$ 1,044	\$ 17,000	
Tanks-Automatic	\$ 4,882,061	\$ 1,825,061	\$ 1,1,377	\$ 64,583	\$ 6,964		
Weapons	\$ 3,855,054	\$ 1,812,951	\$ 872,518	\$ 219,235	\$ 2,322		
Communication	\$ 2,455,113	\$ 1,151,267	\$ 877,327	\$ 121,837	\$ 1,364		
Electronics & Communications Equip.	\$ 18,652,114	\$ 3,117,150	\$ 6,010,112	\$ 1,185,019	\$ 273,102		
SERVICES	\$ 3,478,023	\$ 1,758,468	\$ 2,037,003	\$ 2,054,712	\$ 58,704	\$ 106,186	
ALL OTHER (SUB-TOTAL)	\$ 38,118,769	\$ 8,815,287	\$ 5,586,386	\$ 4,315,284	\$ 111,102,952	\$ 1,912,775	
Subsistence	\$ 1,112,171	\$ 160,877	\$ 42,914	\$ 24,284	\$ 15,224		
Textiles, Clothing, and Equipment	\$ 9,988,123	\$ 3,921,975	\$ 2,892	\$ 1,013	\$ 1,966		
Fuels and Lubricants	\$ 6,225,889	\$ 21,889	\$ 49	\$ 212	\$ 171,769	2,802	
Miscellaneous Hard Goods	\$ 4,938,669	\$ 1,288,776	\$ 1,287,300	\$ 928,798	\$ 1,291,623	\$ 1,210	
Construction	\$ 6,870,317	\$ 2,578,480	\$ 1,788,386	\$ 972,345	\$ 559		
All Portions of \$25,000 or Less	\$ 2,888,311	\$ 2,888,300	\$ 2,402,472	\$ 2,785,022	\$ 1,864,156	\$ 186,354	
FISCAL YEAR 1985							
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$ 139,569,824 <sup>b</sup>	\$ 321,182,401	\$ 65,955,475	\$ 65,485,486	\$ 112,168,521	\$ 1,824,139	
MOTOR VEHICLE GOODS (SUB-TOTAL)	\$ 98,144,369	\$ 21,526,168	\$ 35,908,864	\$ 37,150,985	\$ 500,188	\$ 21,168	
Aircraft	\$ 20,574,550	\$ 7,748,550	\$ 10,201,052	\$ 2,559,871	\$ 27,934		
Automobiles and Space Systems	\$ 15,057,059	\$ 3,700,250	\$ 6,621,952	\$ 12,929,883	\$ 2,322		
Ships	\$ 1,044,043	\$ 3,635,043	\$ 10,270,941	\$ 21,151	\$ 1,864		
Tanks-Automatic	\$ 4,884,056	\$ 1,825,050	\$ 872,500	\$ 8,986	\$ 1,864		
Weapons	\$ 2,455,177	\$ 1,283,359	\$ 1,129,152	\$ 272,287	\$ 4,459		
Communication	\$ 18,654,053	\$ 3,622,313	\$ 582,472	\$ 8,903	\$ 65		
Electronics & Communications Equip.	\$ 22,897,056	\$ 3,891,201	\$ 7,302,013	\$ 8,318,454	\$ 212,711	\$ 8,808	
SERVICES	\$ 8,128,012	\$ 1,882,379	\$ 2,824,895	\$ 2,800,418	\$ 121,820	\$ 129,279	
ALL OTHER (SUB-TOTAL)	\$ 32,325,776	\$ 7,100,113	\$ 6,421,936	\$ 5,997,532	\$ 111,477,582	\$ 1,483,768	
Subsistence	\$ 1,023,103	\$ 32,001	\$ 2,243	\$ 27,823	\$ 71,468		
Textiles, Clothing, and Equipment	\$ 1,153,189	\$ 2,084	\$ 15,158	\$ 42,423	\$ 92,085		
Fuels and Lubricants	\$ 6,207,254	\$ 1,171	\$ 20,051	\$ 9,954	\$ 1,189		
Miscellaneous Hard Goods	\$ 4,462,722	\$ 1,389,386	\$ 1,458,005	\$ 1,127,522	\$ 1,265,205	\$ 1,045	
Construction	\$ 7,885,329	\$ 2,427,213	\$ 2,221,907	\$ 2,055,056	\$ 1,151,702	\$ 1,152,074	
All Portions of \$25,000 or Less	\$ 10,453,257	\$ 2,771,343	\$ 2,047,557	\$ 2,759,398	\$ 1,981,439	\$ 186,354	

<sup>a</sup> For definitions and coverage, see Notes on Coverage.

<sup>b</sup> Includes "Other Defense Agencies" awards.

**Table 6a (Concluded)**  
**DoD Prime Contract Awards by Procurement Program,  
 According to Defense Component: FY 1986-FY 1987A**  
 (Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	CIVIL FUNCTIONS
<b>FISCAL YEAR 1986</b>					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$126,497,965 <sup>b</sup>	\$31,438,981	\$44,232,202	\$61,736,722	\$13,502,225
<del>Major Hard Goods (Sub-Total)</del>	\$92,921,126	\$21,105,820	\$35,029,382	\$64,057,863	\$ 640,796
Aircraft	\$22,250,221	\$3,111,322	\$10,187,117	\$10,225	\$ 45,935
Missile and Space Systems	\$19,355,791	\$4,000,852	\$7,485,467	\$7,385	\$ 0
Ships	\$ 9,415,931	\$ 6,177,707	\$ 3,009,915	\$ 1,228	\$ 11,328
Tank-Automotive	\$ 5,241,928	\$ 5,022,200	\$ 1,661,322	\$ 1,655	\$ 1,050
Weapons	\$ 2,389,293	\$ 911,765	\$ 591,495	\$ 712,425	\$ 4,021
Ammunition	\$ 4,459,955	\$ 3,181,970	\$ 6,770,357	\$ 7,984,386	\$ 401,935
Electronics & Communications Equip.	\$ 19,741,152	\$ 3,926,932	\$ 2,875,839	\$ 32,989,707	\$ 128,021
<del>Services</del>	\$10,447,432	\$2,353,746	\$ 6,227,281	\$4,889,282	\$12,724,514
<del>All Other (Sub-Total)</del>	\$33,227,490	\$7,889,269	\$ 6,521,630	\$26,976	\$1,399,850
Substance	\$ 1,281,355	\$ 2,371,371	\$ 12,780	\$ 29,861	\$ 911,374
Textiles, Clothing, and Equipment	\$ 1,657,814	\$ 2,812,811	\$ 44,053	\$ 45,881	\$ 7,121,234
Fuels and Lubricants	\$ 7,225,661	\$ 1,672,486	\$ 1,072,486	\$ 1,060,927	\$ 1,778,564
Miscellaneous Hard Goods	\$ 5,551,988	\$ 3,115,210	\$ 1,377,886	\$ 785,756	\$ 80,421
Construction	\$ 8,821,720	\$ 2,815,447	\$ 2,745,882	\$ 2,738,881	\$ 1,124,032
All Actions of \$25,000 or Less	\$ 10,491,813				\$ 214,071
<b>FISCAL YEAR 1987</b>					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.					
<del>Major Hard Goods (Sub-Total)</del>	\$102,921,126	\$21,105,820	\$35,029,382	\$64,057,863	\$ 640,796
Aircraft	\$22,250,221	\$3,111,322	\$10,187,117	\$10,225	\$ 45,935
Missile and Space Systems	\$19,355,791	\$4,000,852	\$7,485,467	\$7,385	\$ 0
Ships	\$ 9,415,931	\$ 6,177,707	\$ 3,009,915	\$ 1,228	\$ 11,328
Tank-Automotive	\$ 5,241,928	\$ 5,022,200	\$ 1,661,322	\$ 1,655	\$ 1,050
Weapons	\$ 2,389,293	\$ 911,765	\$ 591,495	\$ 712,425	\$ 4,021
Ammunition	\$ 4,459,955	\$ 3,181,970	\$ 6,770,357	\$ 7,984,386	\$ 401,935
Electronics & Communications Equip.	\$ 19,741,152	\$ 3,926,932	\$ 2,875,839	\$ 32,989,707	\$ 128,021
<del>Services</del>	\$10,447,432	\$2,353,746	\$ 6,227,281	\$4,889,282	\$12,724,514
<del>All Other (Sub-Total)</del>	\$33,227,490	\$7,889,269	\$ 6,521,630	\$26,976	\$1,399,850
Substance	\$ 1,281,355	\$ 2,371,371	\$ 12,780	\$ 29,861	\$ 911,374
Textiles, Clothing, and Equipment	\$ 1,657,814	\$ 2,812,811	\$ 44,053	\$ 45,881	\$ 7,121,234
Fuels and Lubricants	\$ 7,225,661	\$ 1,672,486	\$ 1,072,486	\$ 1,060,927	\$ 1,778,564
Miscellaneous Hard Goods	\$ 5,551,988	\$ 3,115,210	\$ 1,377,886	\$ 785,756	\$ 80,421
Construction	\$ 8,821,720	\$ 2,815,447	\$ 2,745,882	\$ 2,738,881	\$ 1,124,032
All Actions of \$25,000 or Less	\$ 10,491,813				\$ 214,071

A For definitions and coverage, see Notes on Coverage.

<sup>8</sup> Includes "Other Defense Agencies" awards.

## AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percent distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1978 through the first half of FY 1987 are shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government agencies, amounted to \$13,888 million during the first half of FY 1987 and accounted for 21.5 percent of all DOD procurement. During the first half of fiscal year 1986, the comparable amount was \$10,880 million, which was 18.0 percent of the total awards.

Between FY 1978 and FY 1986, the relative share of RDT&E procurement to total procurement has remained consistently around 13 or 14 percent, except for FY 1978 (18.0%) and FY 1981 (11.7%).

Contract awards for RDT&E by procurement program are shown for FY 1978 through FY 1986 in Table 8. This table shows the percentage of RDT&E awards in each program based on the totals shown in Table 6.

Table 7  
DoD Prime Contract Awards for Research, Development,  
Test, and Evaluation by Type of Contractor and Defense  
Component: FY 1970-FY 1981A

TYPE OF CONTRACTOR	FY 1970			FY 1979			FY 1980			FY 1981		
	AWARD (\$000)	%	AWARD (\$000)	%	AWARD (\$000)	%	AWARD (\$000)	%	AWARD (\$000)	%	AWARD (\$000)	%
<b>TYPE</b>												
<b>PRIME CONTRACTORS FOR USE OUTSIDE THE U.S.</b>	52,460,400	22,750	58,158,800	21,118	60,465,200	22,227	61,561,500	22,552	61,561,500	22,552	61,561,500	22,552
<b>TYPE</b>												
<b>TYPE, EXCEPT DODIGENITAL, FOR USE OUTSIDE THE U.S.</b>	52,460,400	22,750	58,158,800	21,118	60,465,200	22,227	61,561,500	22,552	61,561,500	22,552	61,561,500	22,552
Army	1,000	0.02	1,000	0.02	1,000	0.02	1,000	0.02	1,000	0.02	1,000	0.02
Air Force	1,242,641	2.34	1,242,641	2.14	1,242,641	2.05	1,242,641	2.05	1,242,641	2.05	1,242,641	2.05
Defense Logistics Agency	0	0.00	2,998	0.05	2,998	0.05	2,998	0.05	2,998	0.05	2,998	0.05
Civilian Functions	300,871	0.56	317,429	0.53	317,429	0.53	317,429	0.53	317,429	0.53	317,429	0.53
Other Defense Agencies	0	0.00	0	0.00	0	0.00	0	0.00	0.00	0	0.00	0.00
<b>INSTITUTIONS AND NONPROFIT</b>												
<b>INSTITUTIONS</b>												
Army	678,479	7.1	671,951	7.1	671,951	7.1	671,951	7.1	671,951	7.1	671,951	7.1
Air Force	364,166	3.9	352,625	3.9	352,625	3.9	352,625	3.9	352,625	3.9	352,625	3.9
Defense Logistics Agency	202,450	2.2	202,450	2.2	202,450	2.2	202,450	2.2	202,450	2.2	202,450	2.2
Civilian Functions	0	0.00	0	0.00	0	0.00	0	0.00	0.00	0	0.00	0.00
Other Defense Agencies	54,126	0.6	57,3	0.6	57,3	0.6	57,3	0.6	57,3	0.6	57,3	0.6
<b>NONPROFIT</b>												
Army	0	0.00	0	0.00	0	0.00	0	0.00	0.00	0	0.00	0.00
Air Force	0	0.00	0	0.00	0	0.00	0	0.00	0.00	0	0.00	0.00
Defense Logistics Agency	0	0.00	0	0.00	0	0.00	0	0.00	0.00	0	0.00	0.00
Civilian Functions	0	0.00	0	0.00	0	0.00	0	0.00	0.00	0	0.00	0.00
Other Defense Agencies	200,461	0.4	200,461	0.4	200,461	0.4	200,461	0.4	200,461	0.4	200,461	0.4
<b>SMALL BUSINESS FIRMS</b>												
Army	6479,152	6.1	6479,152	6.1	6479,152	6.1	6479,152	6.1	6479,152	6.1	6479,152	6.1
Air Force	326,929	3.5	326,929	3.5	326,929	3.5	326,929	3.5	326,929	3.5	326,929	3.5
Defense Logistics Agency	126,150	1.4	126,150	1.4	126,150	1.4	126,150	1.4	126,150	1.4	126,150	1.4
Civilian Functions	0	0.00	0	0.00	0	0.00	0	0.00	0.00	0	0.00	0.00
Other Defense Agencies	89,115	0.9	89,115	0.9	89,115	0.9	89,115	0.9	89,115	0.9	89,115	0.9

<sup>a</sup> For Definitions and Coverage, See Notes on Coverage.  
• Less than 0.05 percent.

**Table 7 (Continued)**  
**DOD Prime Contract Awards for Research, Development, Test, and Evaluation By Type of Contractor and Defense Component: FY 1982-FY 1985A**

For Definitions and Coverage, See Boxes on Coverage.  
Less than 0.06 percent.

**Table 7 (Concluded)**  
**DoD Prime Contract Awards for Research, Development, Test, and Evaluation by Type of Contractor and Defense Component: FY 1998-FY 1999**

per Definition and Coverage. See Table on Coverage.  
Loss was 9.05 percent.

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**Table 3**  
**DOD Prime Contract Awards for Research, Development,  
 Test, and Evaluation by Procurement Program:**  
**FY 1978-FY 1981A**

For details and coverage, see items on Coverage.

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**Table 8 (Continued)**  
**DOD Prime Contract Awards for Research, Development, Test, and Evaluation by Program and Project:**  
**FY 1982-FY 1984**

For conditions and coverage, see [State on Coverage](#).

• Less than 0.05 percent.

**Table 8 (Concluded)**  
**DoD Prime Contract Awards for Research, Development, Test, and Evaluation by Procurement Program: FY 1986-FY 1989A**

PROCUREMENT PROGRAM	AMOUNT ( \$000 )	PERCENT OF ALL EXPENDITURES IN EACH CATEGORY					
		FY 1986	FY 1987	FY 1988	FY 1989	FY 1990	FY 1991
<b>TOTAL</b>	<b>\$10,000,000</b>						
DEFENSE CONTRACTS FOR USE OUTSIDE THE U.S.	118,810						
DEFENSE CONTRACTS FOR USE IN THE U.S.	311,011						
<b>TOTAL, DEFENSE INDEPENDENT, AND FOR USE OUTSIDE THE U.S.</b>	<b>\$10,500,220</b>						
EDUCATIONAL AND RESEARCH INSTITUTIONS SUBSIDIES FOR USE IN THE U.S. (Sub-Total)	2,815,458						
FOOD, HOT FOODS (Sub-Total)	10,000,772						
10,175,220							
ARMED FORCES Missile and Space Systems	3,118,887						
Ships	5,000,292						
Tank-Automotive	624,655						
Weapons	179,866						
Ammunition	716,925						
Electronics and Communications Equipment	6,285,876						
1,234,153							
SERVICES	436,300						
OTHER (Sub-Total)							
Subsistence	0						
Tentilles	0						
Clothing, and Equipment	8,195						
Fuels and Lubricants	8,446						
Automobiles, Hard Goods	375,000						
Construction	1,892						
ALL Actions of \$25,000 or Less	42,055						

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## AWARDS BY COMPETITION

### Awards by Extent of Competed Procurement

As shown in Table 9, total DoD awards subject to competition during the first half of fiscal year 1987 and 1986 totaled \$61,460 million and \$66,745, respectively. A breakout of these awards are as follows:

	FY 1987	FY 1986	
	Dollars	Percent	Dollars
Total	<u>\$61,460</u>	<u>100.0%</u>	<u>\$66,745</u>
Competed 1/	38,463	62.6	37,667
Follow-on	10,948	17.8	17,364
Not Competed	12,049	19.6	11,713

Table 9 gives the total for both actions and dollars by reporting component for each of these categories.

1/ See Glossary of Terms for definition.

Table 10 displays the extent of competed procurements by each CICA solicitation procedure where applicable. Full and open competition procedures accounted for 74.3 percent of the competed post-CICA awards during the first half of fiscal year 1987, which is the same as the first half of FY 1986. Actions of \$25,000 or less accounted for 12.2 percent (17.1 last year), and other than full and open competition 13.6 percent (8.5 percent last year).

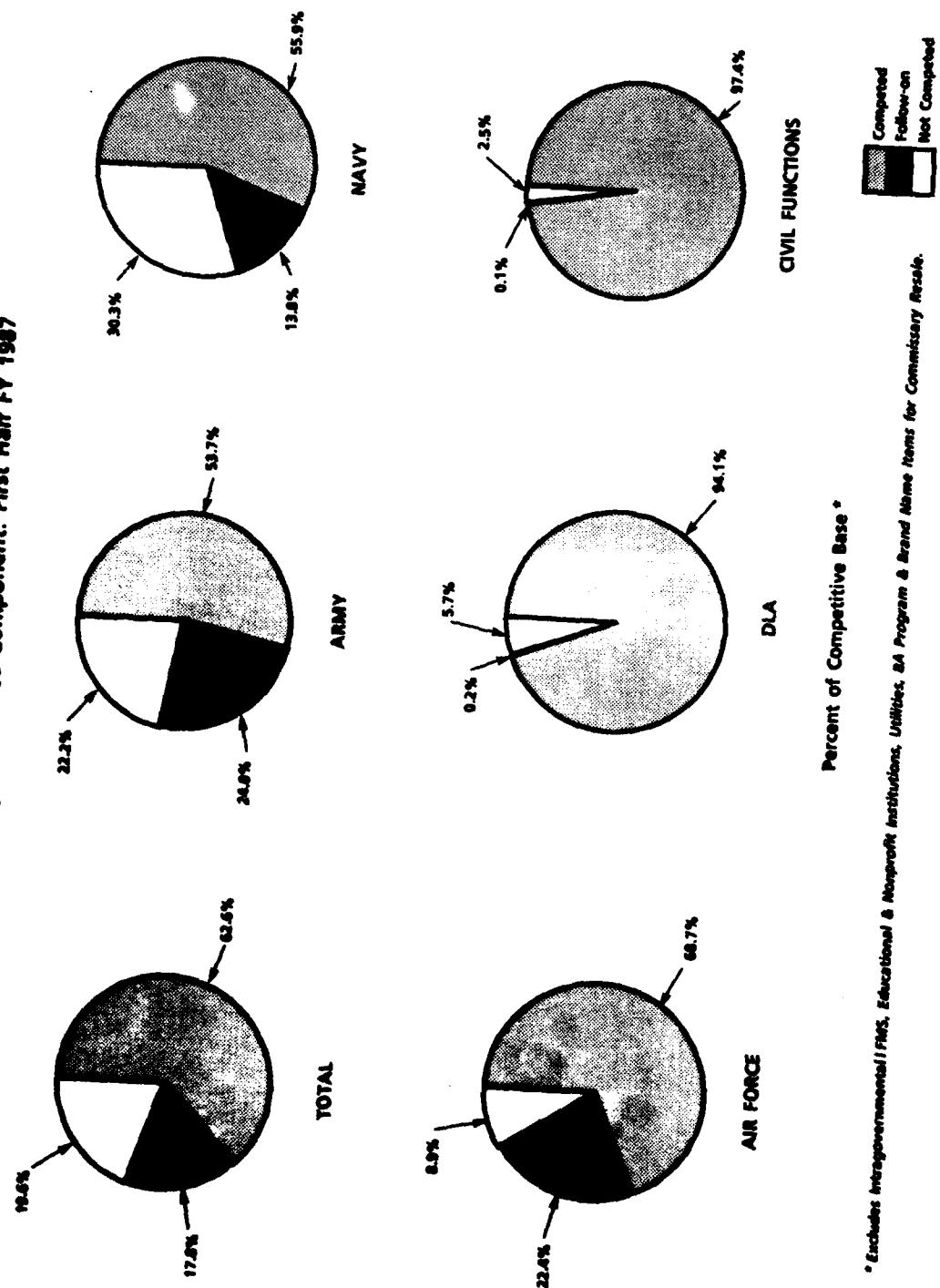
### Solicitation Procedures

Tables 13 and 14 highlight the dollars and procurement actions respectively, for each of the CICA solicitation procedures used by the Department of Defense to procure supplies and services during the first half of both fiscal years 1986 and 1987. See the Federal Acquisition Regulation Part 6 for a more descriptive definition of the solicitation procedures listed in these tables. Similar data are not collected on awards in support of the Foreign Military Sales (FMS) program and awards of \$25,000 or less.

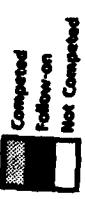
As can be seen in Table 13, the total awards reported during the first half of FY 1987 amounted to \$70.9 billion which was a 5.9 billion decrease from the first half of FY 1986. Of this first half FY 1987 total, \$7.5 billion (10.6%) were for "Foreign Military Sales" and "Actions of \$25,000 or Less". Of the remaining \$63.4 billion, \$36.0 billion (53.6%) were pursuant to CICA procedures. The "Full & Open Competition" category accounted for \$18.6 billion or 48.0 percent of the CICA awards. The "Other Than Full & Open Competition" category accounted for \$19.4 billion or 51.0 percent. Similar data are also depicted by DoD component in this table.

Table 14 shows a total of 5,682,226 procurement actions for the first half of FY 1987, a decrease of 86,358 actions over this same period last year. The major change was a decrease in actions of \$25,000 and less which accounted for 98.0 percent of the procurement actions during both years. There was an increase of 15,303 post-CICA actions which are shown as an increase of 11,379 in the "Full and Open Competition" and an increase of 3,924 actions in the "Other than Full & Open Competition". Distribution by kind of contracting action is also depicted.

**Chart IV**  
**Percent Distribution of DoD Extent of Competed Procurement**  
**According to Defense Component: First Half FY 1987**



\* Excludes Intergovernmental / FMS, Educational & Nonprofit Institutions, Utilities, BA Program & Brand Name Items for Commodity Relsale.



**TABLE 9**  
**DoD Prime Contract Awards by Extent of Competed Procurement**  
**According to Defense Component: FY 1987 - FY 1986** <sup>av</sup>

NET VALUE (AMOUNTS IN THOUSANDS)

EXTENT OF COMPETED PROCUREMENT	TOTAL <sup>b/</sup>				ARMY				NAVY				
	Oct 85-Mar 87		Oct 85-Mar 86		Oct 85-Mar 87		Oct 85-Mar 86		Oct 85-Mar 87		Oct 85-Mar 86		
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	
<b>TOTAL</b>	\$70,381,365		\$75,320,764		\$17,084,284		\$15,860,832		\$23,028,595		\$21,874,420		
INTERGOVERNMENTAL/PRIS C/	2,593,308	3.625,738	508,508	6.382,055	978,537	5.317	1,208,255	5.317	558,158	5.317	558,158	5.317	
TOTAL, EXCEPT INTRAS/PRIS	68,217,757	73,385,049	18,586,778	18,586,778	15,882,095	15,882,095	21,718,340	21,718,340	20,808,281	20,808,281	20,808,281	20,808,281	
EXCLUSIONS D/	6,837,721	6,850,418	1,891,385	1,891,385	1,513,539	1,513,539	1,893,827	1,893,827	2,029,258	2,029,258	2,029,258	2,029,258	
TOTAL, EXCEPT EXCLUSIONS	61,460,076	100.0	66,744,532	100.0	14,923,293	100.0	18,286,576	100.0	20,024,513	100.0	18,775,612	100.0	
COMPETED E/	28,483,288	62.6	37,887,428	56.4	8,019,888	53.7	8,288,987	47.0	11,180,539	55.9	9,722,480	51.8	
FOLLOW-ON	10,988,284	17.8	17,384,184	26.0	3,587,817	26.0	3,588,872	26.9	2,757,073	15.8	3,515,452	16.7	
NOT COMPETED	12,008,886	19.6	11,712,060	17.5	3,315,878	22.2	2,882,157	26.1	6,076,901	30.3	5,540,030	29.5	
EXTENT OF COMPETED PROCUREMENT													
AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS					
Oct 85-Mar 87		Oct 85-Mar 86		Oct 85-Mar 87		Oct 85-Mar 86		Oct 85-Mar 87		Oct 85-Mar 86			
Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
<b>TOTAL</b>	\$23,350,378		\$28,215,787		\$4,823,328		\$9,232,204		\$848,735		\$781,108		
INTERGOVERNMENTAL/PRIS C/	878,912	1,452,999	73,358	115,586	7,092	7,092	7,092	7,092	6,114	6,114	6,114	6,114	
TOTAL, EXCEPT INTRAS/PRIS	22,673,467	26,762,768	4,549,968	9,115,638	9,232,204	9,232,204	9,232,204	9,232,204	781,932	781,932	781,932	781,932	
EXCLUSIONS D/	2,617,303	2,231,182	310,868	352,922	75,941	75,941	75,941	75,941	80,286	80,286	80,286	80,286	
TOTAL, EXCEPT EXCLUSIONS	20,055,864	100.0	24,531,586	100.0	4,289,102	100.0	8,753,718	100.0	853,702	100.0	761,708	100.0	
COMPETED E/	13,784,887	68.7	12,300,179	50.1	3,988,825	94.1	8,323,342	95.1	841,214	97.4	678,281	98.7	
FOLLOW-ON	4,484,435	22.4	10,175,778	41.5	10,301	0.2	14,291	0.2	980	0.1	221	0	
NOT COMPETED	1,706,542	8.9	2,055,629	8.4	239,976	5.7	416,133	4.8	21,528	2.5	23,194	3.3	

b/ For definitions and coverage, see notes on coverage awards not included elsewhere in this table.

b/ Includes Other Defense Agency awards not included elsewhere in this table.

c/ Includes pre-CICA GSA schedule awards.

d/ Includes awards for educational and nonprofit institutions, utilities, the S(a) Program and brand name items for commissary resale.

e/ Includes post-CICA GSA schedule awards.

f/ Less than 0.05 percent.

**TABLE 9 (concluded)**  
**DoD Prime Contract Awards by Extent of Competed Procurement**  
**According to Defense Component: FY 1987 - FY 1986** <sup>a/</sup>

NUMBER OF PROCUREMENT ACTIONS

EXTENT OF COMPETED PROCUREMENT	TOTAL			ARMY			NAVY		
	Oct 85-Mar 87	Oct 85-Mar 86	Pct	Number	Pct	Number	Pct	Number	Pct
<b>TOTAL</b>	<b>5,892,226</b>	<b>5,788,590</b>		<b>1,814,034</b>		<b>1,004,567</b>		<b>1,004,751</b>	
INTRAGOVERNMENTAL/FMS C/	125,422	123,644		40,003		48,085		25,185	
TOTAL, EXCEPT INTRAFMS	5,556,804	5,644,946		1,774,031		1,856,452		979,586	
EXCLUSIONS D/	1,886,980	1,882,765		673,732		657,330		538,802	
TOTAL, EXCEPT EXCLUSIONS	2,669,824	100,0		2,762,181	100,0	1,100,288	100,0	440,784	100,0
COMPETED E/	3,133,020	85,4		3,010,522	80,0	941,046	85,5	905,332	75,5
FOLLOW-ON	6,039	0,2		8,374	0,2	620	0,1	713	0,1
NOT COMPETED	530,785	14,5		765,285	18,8	158,623	14,4	293,087	24,4

EXTENT OF COMPETED PROCUREMENT

EXTENT OF COMPETED PROCUREMENT	TOTAL			AIR FORCE			DEFENSE LOGISTICS AGENCY			CIVIL FUNCTIONS		
	Oct 85-Mar 87	Oct 85-Mar 86	Pct	Number	Pct	Number	Oct 85-Mar 87	Oct 85-Mar 86	Pct	Number	Pct	Number
<b>TOTAL</b>	<b>1,843,797</b>	<b>2,010,008</b>		<b>676,572</b>		<b>628,585</b>		<b>207,541</b>		<b>135,866</b>		
INTRAGOVERNMENTAL/FMS C/	44,959	41,442		7,854		8,227		7,286		1,298		
TOTAL, EXCEPT INTRAFMS	1,898,838	1,988,586		688,718		620,358		200,255		134,668		
EXCLUSIONS D/	632,381	609,747		8,659		12,222		31,270		28,467		
TOTAL, EXCEPT EXCLUSIONS	1,266,487	100,0		1,358,019	100,0	608,138	100,0	188,985	100,0	108,201	100,0	
COMPETED E/	1,156,670	91,3		1,206,081	88,8	585,677	85,7	528,914	87,0	114,704	87,8	36,594
FOLLOW-ON	4,501	0,4		4,501	0,3	5	*	18	*	1	*	3
NOT COMPETED	105,326	8,3		148,237	10,8	86,377	14,3	79,203	13,0	54,280	32,1	68,604

Note: Refer to first page of this table for footnotes.

**TABLE 10**  
**DoD Prime Contract Awards by Solicitation Procedure: FY 1987 - FY 1986**<sup>a</sup>  
**According to Extent of Competed Procurement**  
(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL AMOUNT		EXCLUSIONS b/		ADJUSTED TOTAL	
	Oct 86-Mar 87	Oct 85-Mar 88	Oct 86-Mar 87	Oct 85-Mar 88	Oct 86-Mar 87	Oct 85-Mar 88
<b>TOTAL</b>	<b>\$70,861,805</b>	<b>\$70,820,784</b>	<b>\$9,401,928</b>	<b>\$10,078,452</b>	<b>\$61,490,078</b>	<b>\$66,744,832</b>
<b>FOREIGN MILITARY SALES</b>	2,074,570	2,761,592	2,074,570	2,761,592	0	0
<b>TOTAL PRE-CICA AWARDS</b>	<b>25,242,513</b>	<b>45,040,285</b>	<b>2,955,704</b>	<b>4,101,685</b>	<b>22,386,808</b>	<b>42,835,876</b>
<b>TOTAL POST-CICA AWARDS</b>	<b>43,444,513</b>	<b>25,988,827</b>	<b>4,370,248</b>	<b>3,192,885</b>	<b>29,974,287</b>	<b>22,805,982</b>
<b>Actions of \$25,000 or less</b>						
<b>Actions of \$25,000 or less</b>	<b>5,430,510</b>	<b>5,282,540</b>	<b>1,758,778</b>	<b>1,782,372</b>	<b>3,971,721</b>	<b>2,510,168</b>
<b>Full &amp; Open Competition C/</b>						
<b>Sealed Bids</b>	<b>18,329,185</b>	<b>12,455,883</b>	<b>188,884</b>	<b>188,124</b>	<b>18,400,171</b>	<b>12,269,759</b>
<b>Competitive Proposal</b>	<b>2,012,257</b>	<b>1,915,231</b>	<b>5,016</b>	<b>4,323</b>	<b>2,007,241</b>	<b>1,919,930</b>
<b>Combination</b>	<b>12,553,770</b>	<b>7,412,981</b>	<b>160,388</b>	<b>52,595</b>	<b>12,453,204</b>	<b>7,359,476</b>
<b>Architect-Engineer</b>	<b>205,819</b>	<b>78,378</b>	<b>402</b>	<b>595</b>	<b>205,317</b>	<b>72,984</b>
<b>Basic Research</b>	<b>184,237</b>	<b>72,441</b>	<b>1,852</b>	<b>787</b>	<b>182,485</b>	<b>72,164</b>
<b>Multiple Award Schedule</b>	<b>215,825</b>	<b>138,311</b>	<b>2,350</b>	<b>97,758</b>	<b>213,275</b>	<b>138,533</b>
<b>Multiple Award Schedule</b>	<b>210,409</b>	<b>88,984</b>	<b>149</b>	<b>322</b>	<b>210,289</b>	<b>88,872</b>
<b>Alternate Source -</b>						
<b>Reduced Cost</b>	<b>98,842</b>	<b>222,760</b>	<b>3,786</b>	<b>4,824</b>	<b>95,078</b>	<b>218,158</b>
<b>Mobilization</b>	<b>71,386</b>	<b>51,126</b>	<b>0</b>	<b>0</b>	<b>70,386</b>	<b>51,126</b>
<b>Engaged Capability</b>	<b>10,802</b>	<b>235,905</b>	<b>5,735</b>	<b>3,786</b>	<b>6,824</b>	<b>215,003</b>
<b>Set Aside</b>						
<b>Set Aside</b>	<b>3,188,108</b>	<b>2,441,008</b>	<b>14,802</b>	<b>5,230</b>	<b>1,173,204</b>	<b>1,131</b>
<b>Off Full &amp; Open Competition</b>						
<b>Only One Source</b>	<b>12,435,046</b>	<b>8,210,404</b>	<b>2,412,473</b>	<b>1,244,389</b>	<b>16,932,385</b>	<b>7,925,018</b>
<b>Single Source</b>	<b>1,815,308</b>	<b>4,153,954</b>	<b>4,763,227</b>	<b>1,157,639</b>	<b>11,897,117</b>	<b>1,582,770</b>
<b>Follow-on</b>	<b>2,254,955</b>	<b>1,755,986</b>	<b>882,982</b>	<b>188,216</b>	<b>15,862,210</b>	<b>1,582,770</b>
<b>Unsolicited Res Prop</b>	<b>2,774,982</b>	<b>53,224</b>	<b>35,872</b>	<b>18,825</b>	<b>2,729,189</b>	<b>31,988</b>
<b>Patent/Data Rights</b>	<b>122,423</b>	<b>14,682</b>	<b>32,700</b>	<b>18,722</b>	<b>121,722</b>	<b>14,641</b>
<b>Utilities</b>	<b>27,597</b>	<b>21,082</b>	<b>10,724</b>	<b>21,482</b>	<b>18,863</b>	<b>40,918</b>
<b>Standardization</b>	<b>40,318</b>	<b>1,512,748</b>	<b>34,371</b>	<b>49,847</b>	<b>3,302,822</b>	<b>1,482,901</b>
<b>Urgency</b>						
<b>Mobilization</b>	<b>940,398</b>	<b>935,015</b>	<b>18,808</b>	<b>12,754</b>	<b>891,781</b>	<b>922,291</b>
<b>Essential R&amp;D Capability</b>						
<b>International Agreement</b>	<b>3,459,375</b>	<b>2,183,935</b>	<b>3,075</b>	<b>22,078</b>	<b>3,456,200</b>	<b>2,189,476</b>
<b>Authorized by Statute D/</b>						
<b>Authorized Remote</b>	<b>883,143</b>	<b>302,023</b>	<b>882,932</b>	<b>287,320</b>	<b>211</b>	<b>5,503</b>
<b>National Security</b>	<b>98,785</b>	<b>21,595</b>	<b>13,267</b>	<b>954</b>	<b>85,528</b>	<b>20,741</b>
<b>Public Interest</b>	<b>738,484</b>	<b>372,610</b>	<b>721,720</b>	<b>382,650</b>	<b>16,784</b>	<b>8,986</b>
<b>otherwise Auth by Statute</b>	<b>231,378</b>	<b>277,043</b>	<b>236,518</b>	<b>216,440</b>	<b>793</b>	<b>693</b>
	<b>0</b>	<b>35,808</b>	<b>17,871</b>	<b>943</b>	<b>712,543</b>	<b>24,388</b>
			<b>0</b>		<b>248</b>	<b>0</b>

a

b/

For definitions and coverage, see notes on coverage.

b/ Includes awards for educational and nonprofit institutions, utilities, the R&D Program and brand name items for commodity name.

c/ Includes post-CICA GSA schedule awards.

d/ Includes post-CICA S(1) program and intragovernmental except GSA schedule awards.

**TABLE 10 (Concluded)**  
**DoD Prime Contract Awards by Solicitation Procedure: FY 1987 - FY 1986 <sup>a/</sup>**  
**According to Extent of Competed Procurement**  
**(AMOUNTS IN THOUSANDS)**

SOLICITATION PROCEDURE	ADJUSTED TOTAL		COMPETED		FOLLOW ON		NOT COMPETED	
	Oct 86-Mar 87	Oct 85-Mar 86						
<b>TOTAL</b>	<b>\$81,460,078</b>	<b>\$88,744,832</b>	<b>\$38,483,298</b>	<b>\$37,887,428</b>	<b>\$10,988,216</b>	<b>\$17,384,184</b>	<b>\$12,988,488</b>	<b>\$11,713,940</b>
FOREIGN MILITARY SALES	0	0	0	0	0	0	0	0
TOTAL PRE-CIAC AWARDS	22,365,369	43,829,570	13,917,078	21,159,408	5,924,218	16,145,808	2,844,417	6,833,752
TOTAL POST-CIAC AWARDS	29,074,267	22,805,362	26,846,220	100,0	16,501,319	100,0	9,264,068	100,0
Actions of 825,664 or Less	3,510,188	3,510,188	3,019,338	12,2	2,827,240	17,1	0	882,928
Full & Open Competition C/ Sealed Bid Competition	18,489,371	12,289,759	18,489,371	74,3	12,289,759	74,3	0	0
Combination Proposals	2,007,241	1,388,608	2,007,241	8,1	1,388,608	12,0	0	0
Architect-Engineer	12,483,004	7,355,478	12,483,004	6,8	7,355,478	4,8	0	0
Basic Research	2,859,117	7,384	2,859,117	0,7	7,384	0,4	0	0
Multiple Award Schedule	210,985	75,164	210,985	0,7	75,164	0,2	0	0
Alternate Source - Reduced Cost Mobilization Eng/Rad Capability	35,078	210,128	35,078	0,3	210,128	1,3	0	0
Set Aside	3,173,204	2,435,776	3,173,204	12,8	2,435,776	14,3	0	0
Off Full & Open Competition	16,942,385	7,029,035	13,865,731	13,8	5,023,918	100,0	5,551,856	92,9
Only One Source Unique Source Follow-on	11,681,117	3,891,805	289,422	8,5	4,755,019	94,8	8,883,755	72,2
Unpublished Prop Patent/Trade Rights	5,892,216	1,587,770	157,746	0,5	1,552,650	27,0	4,451,882	21,2
Utilities Standardization Other	2,222,889	78,376	94,079	0,3	2,182,30	43,8	75,124	61,7
Urgency	921,781	922,261	180,384	0,7	129,403	0,8	246,489	20,2
Mobilization	3,458,300	2,189,478	2,347,758	10,3	1,139,972	0,9	10,788	0,2
Essential R&D Capability	211	5,563	0	0,0	204	0	0	0,0
International Agreement	85,528	20,761	65,887	0,3	6,561	0	148	0
Authorized by Statute D/	18,784	6,880	6,955	0	2,815	0	257	0
Authorized Results	793	693	723	0	475	0	133	0
National Security	772,843	26,888	279,378	1,1	18,702	9,1	44,742	0,9
Public Interest	348	0	184	0	0	0	0	0
Otherwise Auth by Statute	0	0	0	0,0	0	0,0	0	0,0

<sup>a/</sup> Less than 0.05 percent. Refer to first page of this table for footnotes.

**TABLE 13**  
**Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure**  
**According to Defense Component: FY 1987 - FY 1986<sup>AV</sup>**  
**(AMOUNTS IN THOUSANDS)**

SOLICITATION PROCEDURE	TOTAL DoD by						ARMY						NAVY					
	Oct 86-Mar 87	Oct 86-Mar 86	Oct 86-Mar 87	Oct 86-Mar 86	Oct 86-Mar 87	Oct 86-Mar 86	Oct 86-Mar 87	Oct 86-Mar 86										
\$ Amount	\$	\$	\$	\$	\$ Amount	\$	\$ Amount	\$	\$ Amount	\$	\$ Amount	\$						
<b>TOTAL</b>	<b>70,891,865</b>	<b>100.0</b>	<b>78,820,784</b>	<b>100.0</b>	<b>17,084,284</b>	<b>100.0</b>	<b>15,886,312</b>	<b>100.0</b>	<b>23,026,585</b>	<b>100.0</b>	<b>21,876,535</b>	<b>100.0</b>	<b>5,836,840</b>	<b>100.0</b>	<b>14,386,761</b>	<b>100.0</b>	<b>14,386,761</b>	<b>100.0</b>
FOREIGN MILITARY SALES	2,074,579	2.9	2,781,582	2.6	389,383	2.3	859,448	5.4	1,087,838	4.7	986,795	2.7						
Actions of \$25,000 or Less	5,430,510	7.7	5,232,340	8.3	1,888,478	9.8	1,842,489	10.4	3,102,027	4.8	1,151,935	5.3						
Actions(Except FMS)Over \$25,000	63,358,316	89.4	68,748,852	89.5	15,026,422	87.9	12,386,985	86.3	26,925,722	86.5	19,827,889	91.9						
PRE-CIOR Actions	25,382,132	35.3	48,040,385	32.5	5,079,281	29.7	7,886,356	40.3	8,787,814	28.5								
POST-CIOR Actions	39,014,003	52.6	400,0	27.0	100,0	9,949,131	58.2	100,0	5,082,315	35.8	100,0	16,047,918	81.0	100,0	5,836,840	25.5	100.0	
FULL & Open Competition C/ Sealed Bid	18,889,185	49.0	12,435,882	60.3	4,085,783	41.2	2,490,326	44.0	5,081,987	49.0	2,315,205	32.7						
Competitive Proposals	12,932,710	33.2	1,985,221	33.3	5,502,022	35.8	8,811,326	40.8	6,771,322	34.4	3,854,982	34.6						
Competitive Bidding	15,855,819	0.5	7,412,061	0.4	2,322,729	0.4	1,086,775	0.4	1,207,689	0.4	1,180,308	0.4						
Multiple Award Schedules	215,625	0.2	125,778	0.2	35,017	0.4	21,355	0.4	45,921	0.4	45,921	0.4						
Multiple Award Schedules	210,493	0.0	120,210	0.0	32,741	0.4	28,573	0.4	42,215	0.4	42,215	0.4						
Alternate Source - Reduced Cost	88,842	0.2	222,760	1.1	4,792	0.0	73,746	1.2	18,406	0.0	18,406	0.0						
Mobilization	77,844	0.2	215,120	1.0	4,287	0.0	73,447	1.2	17,835	0.0	17,835	0.0						
Eng/ND Capability	10,801	0.4	5,725	1.0	4,582	0.0	73,287	1.2	17,355	0.0	17,355	0.0						
Set Aside	3,188,106	8.4	2,451,000	11.8	870,315	9.3	988,572	12.3	829,408	9.0	930,907	7.0						
0/7 Full & Open Competition	10,284,824	51.0	8,210,404	20.9	5,884,348	56.5	3,133,679	59.3	8,110,321	56.5	2,815,743	37.0						
Only One Source	12,438,044	32.7	4,113,854	32.7	3,770,117	32.7	1,038,198	32.7	6,155,982	32.7	1,772,452	32.7						
Unique Source	6,918,308	17.4	3,918,985	8.5	1,869,076	16.2	300,576	5.3	5,537	4.2	1,122,287	2.0						
Follow-on	2,254,959	5.9	788,834	3.7	1,104,959	11.1	268,982	4.7	5,951,754	4.2	1,046,667	1.0						
Unpublicized New Prop	74,882	0.2	53,324	0.3	19,284	0.2	22,224	0.4	21,240	0.2	10,327	0.2						
Patent/Data Rights	132,423	0.2	14,882	0.1	6,713	0.1	4,819	0.1	46,386	0.1	6,381	0.1						
Utilities	27,597	0.1	21,482	0.1	1,988	0.0	1,988	0.0	8,975	0.0	8,975	0.0						
Standardization	2,582	0.0	40,318	0.2	1,318	0.2	1,318	0.2	442,249	7.0	1,039,873	7.4						
Other	3,337,183	8.8	1,912,748	7.3	1,028,084	10.3												
Urgency	840,289	2.5	935,018	4.5	273,185	2.7	459,989	8.1	188,832	1.4	210,843	4.0						
Mobilization	3,459,373	9.1	2,184,555	10.4	1,423,086	14.3	1,520,286	26.0	1,932,546	13.2	516,383	8.3						
Essential R&D Capability	893,143	1.5	302,923	1.5	5,285	0.1	14,382	0.3	21,072	0.2	18,795	0.2						
International Agreements	98,795	0.3	21,595	0.1	13,098	0.1	9,178	0.2	0	0.0	0	0.0						
Authorized by Statute D/	738,494	1.9	372,810	1.8	295,174	2.0	121,390	2.1	158,887	1.1	76,428	1.4						
Authorized Resale	227,373	0.6	271,043	1.3	921	0.1	1,150	0.1	7,873	0.1	9,828	0.2						
National Security	780,814	2.1	25,800	0.2	123,172	1.1	7,898	0.1	2,163	0.1	2,292	0.0						
Public Interest	405	0.0	0.0	0.0	322	0.0	0.0	0.0	0	0.0	0.0	0.0						
Otherwise Auth by Statute	0	0.0	0.0	0.0	0	0.0	0.0	0.0	0	0.0	0.0	0.0						

AV For definitions and coverage, see notes on coverage.

BY Includes other Defense Agency awards not included elsewhere in this table.

C/ Includes post-CIOR GSA schedule awards.

D/ Includes post-CIOR KIA program and intragovernmental except GSA schedule awards.

E/ Less than 0.05 percent.

**TABLE 13 (concluded)**  
**Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure**  
**According to Defense Component: FY 1987 - FY 1986** <sup>nv</sup>

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	AIR FORCE			DEFENSE LOGISTICS AGENCY			CIVIL FUNCTIONS				
	Oct 86-Mar 87	Oct 85-Mar 86	Oct 86-Mar 87	Oct 85-Mar 86	Oct 85-Mar 87	Oct 85-Mar 86	Oct 86-Mar 87	Oct 85-Mar 86	Oct 85-Mar 87		
	\$ BILLION	\$	\$ BILLION	\$	\$ BILLION	\$	\$ BILLION	\$	\$ BILLION		
<b>TOTAL</b>	<b>29,350,370</b>	<b>100.0</b>	<b>28,215,767</b>	<b>100.0</b>	<b>4,823,326</b>	<b>100.0</b>	<b>5,232,204</b>	<b>100.0</b>	<b>798,168</b>	<b>100.0</b>	
FOREIGN MILITARY SALES	574.248	2.3	1,316,384	4.7	9,413	0.2	18,319	0.2	286	0	
Actions of \$25,000 or Less	1,489.911	0.3	1,417,244	5.0	1,000,372	21.4	924,250	10.0	72,486	0.1	
Actions(Except FMS)Over \$25,000	21,285,220	81.2	25,481,659	90.3	3,813,541	78.2	6,239,635	89.3	125,346	90.4	
PRE-CICA Actions	12,565,245	53.7	22,325,535	79.1	84,258	1.4	2,588,788	27.3	313,958	29.2	
POST-CICA Actions	8,789,975	37.5	860.0	3,156,124	11.2	100.0	2,568,283	76.8	100.0	412,277	51.7
Full & Open Competition C/	4,928,186	58.4	3,188,657	41.8	3,015,708	85.0	5,221,140	81.8	876,874	92.7	
Sealed Bid Competition	95.819	1.1	77,169	2.5	450,038	12.7	1,773,156	12.5	163,822	16.2	
Combination	4,918,410	45.8	792,540	2.8	1,974,238	55.6	2,728,475	65.2	17,877	17.5	
Architect-Engineer	33,508	0.4	9,285	0.3	1,015	0.2	488	0.2	1,161	0.2	
Basic Research	7,222	0.1	4,743	0.2	35	0	6,387	0.5	7,758	1.5	
Multiple Award Schedule	94,232	1.1	38,718	1.2	0	0.0	12,128	1.8	3,858	0.6	
Alternate Source -	125,740	1.4	18,983	0.8	1,810	0.1	2,722	0.1	2,816	0.5	
Reduced Cost	5,333	0.1	808	0.0	637	0	316	0	636	0.3	
Mobilization	0	0.0	582	0.0	98	0.0	0	0.0	42	0	
Emergency Capability	5,232	0.1	27	0	538	0.0	318	0	62	0	
Set Aside	557,920	6.4	385,145	12.2	587,824	16.4	762,897	12.0	228,332	31.3	
OT Full & Open Competition	3,811,781	43.8	1,817,287	58.2	523,577	15.0	469,686	6.2	32,978	7.3	
Only One Source	2,310,412	25.0	1,286,328	31.2	278,914	0.8	15,866	0.3	3,082	0.4	
Follow-on	4,411,915	25.4	2,026,442	53.3	16,355	0.5	1,735	0.1	2,000	0.4	
Unqualified Bids Prop.	547,988	0.3	30,003	0.2	3,930	0.0	1,181	0	1,065	0.0	
Patent/Trade Rights	69,322	0.0	45,084	0.0	0	0.0	0	0.0	0	0.0	
Utilities	23,158	0.3	4,581	0.1	512	0	514	0	42	0.1	
Standardization	1,711	0.0	18,588	0.6	148	0	157	0	0	0.1	
Other	1,228,108	14.0	548,048	17.4	8,201	0.2	6,830	0.1	1,041	0.1	
Urgency	430,002	4.9	210,528	7.3	12,372	0.4	13,498	0.2	3,788	0.5	
Mobilization	31,595	0.4	6,725	0.2	152,148	4.3	110,481	1.9	0	0.0	
Essential R&D Capability	848,707	7.4	258,403	8.5	888	0	55	0	0	0	
International Agreement	84,281	1.0	11,554	0.4	1,468	0	865	0	0	0	
Authorized by Statute O/	139,150	1.8	87,944	2.2	117,242	3.3	86,339	1.2	48,168	6.3	
Authorized Resale	8,243	0.1	3,385	0.1	220,542	6.2	262,669	4.8	0	0.0	
National Security	109,386	1.2	10,182	0.3	0	0.0	0	0.0	0	0.0	
Public Interest	0	0.0	0	0.0	93	0	0	0.0	0	0.0	
Otherwise Auth by Statute	0	0.0	0	0.0	0	0	0	0.0	0	0.0	

NOTE: Refer to first page of this table for footnotes.

**TABLE 14**  
**Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure**  
**According to Kind of Contracting Action: FY 1987 - FY 1986<sup>a</sup>**

SOLICITATION PROCEDURE	TOTAL				NEW WORK				DELIVERY ORDERS				MODIFICATIONS			
	Oct 85-Mar 87		Oct 85-Mar 86		Oct 85-Mar 87		Oct 85-Mar 86		Oct 85-Mar 87		Oct 85-Mar 86		Oct 85-Mar 87		Oct 85-Mar 86	
	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%
<b>TOTAL</b>	5662226	100.0	5788594	100.0	0	0	0	0	0	0	0	0	0	0	0	0
FOREIGN MILITARY SALES	17819	0.3	18224	0.3	0	0	0	0	0	0	0	0	0	0	0	0
Actions of \$25,000 or Less	5588625	98.6	5651030	98.6	0	0	0	0	0	0	0	0	0	0	0	0
Actions(Except FMS)Over \$25,000	97582	1.7	98730	1.7	38882	38851	0	0	37032	38844	21887	20735	18877	18877	0	0
PRE-CICA Actions	27073	0.5	43524	0.8	4025	0	0	0	12788	18841	10202	9958	100.0	100.0	100.0	100.0
POST-CICA Actions	70508	1.2	100.0	55206	1.0	100.0	34687	100.0	20435	100.0	24307	100.0	11565	100.0	9958	100.0
Full & Open Competition 8/	49355	70.0	37916	68.8	27113	78.4	25867	81.8	16548	59.8	8649	56.3	7558	64.1	2186	64.5
Sealed Bids Competitive Proposal	4889	8.7	5305	9.8	5113	9.2	4119	15.8	992	9.2	554	4.8	246	5.7	1171	5.7
Combination	28480	27.6	18027	34.5	18210	39.2	11861	31.7	8101	27.4	8185	23.2	3579	21.0	227	21.0
Architect-Engineer	231	0.3	131	0.2	109	0.3	73	0.2	68	0.2	24	0.2	54	0.5	26	0.5
Basic Research	1688	2.4	881	1.2	337	1.0	255	0.8	704	2.8	288	1.5	927	5.4	118	5.0
Multiple Award Schedule	1638	2.3	13816	1.4	8186	2.5	257	1.0	417	1.4	1818	0.5	384	5.2	232	5.0
Alternate Source -	61	0.1	45	0.1	28	0.1	31	0.1	20	0.1	9	0.1	15	0.1	8	0.1
Reduced Cost	5	0.0	34	0.0	12	0.0	10	0.0	13	0.1	7	0.1	5	0.0	2	0.1
Mobilization	20	0.0	23	0.0	10	0.0	13	0.0	8	0.1	10	0.1	3	0.1	3	0.1
Essential R&D Capability	26	0.0	10733	19.5	9324	21.0	8011	20.4	2074	8.1	1002	8.2	2222	19.3	866	19.8
Set Aside	32924	19.3	31720	20.0	2614	21.7	5270	17.4	9751	20.2	3052	19.4	2855	22.7	2286	22.7
0/1 Full & Open Competition	21154	17.8	17220	20.4	4750	23.3	5253	12.5	5551	22.7	3255	22.7	2284	22.7	2284	22.7
Only One Source	12558	17.8	11258	20.4	12558	23.3	5253	12.5	5551	22.7	3255	22.7	2284	22.7	2284	22.7
Unique Source	6832	8.8	6832	8.8	1228	12.5	2588	12.5	2221	12.5	2221	12.5	2221	12.5	2221	12.5
Follow-on	295	1.4	295	0.4	220	0.4	220	0.4	413	1.7	413	1.7	413	1.7	413	1.7
Unsolicited Prop	481	0.7	3114	0.2	110	0.3	458	0.2	365	1.5	57	0.5	226	1.0	14	0.5
Patent/Data Rights	185	0.3	121	0.2	87	0.2	21	0.1	107	0.7	86	0.5	10	0.5	4	0.2
Utilities	30	0.0	28	0.0	18	0.0	7	0.0	22	0.1	22	0.1	47	0.1	47	0.1
Standardization	3109	5.3	2831	4.8	1838	4.7	1080	3.5	1584	8.8	1286	8.7	471	4.1	267	5.3
Other	2314	3.3	1761	3.2	1205	2.5	1051	2.4	754	3.1	554	2.9	255	3.1	158	3.1
Urgency	481	0.7	348	0.6	132	0.4	123	0.4	24	0.1	17	0.1	305	2.6	298	2.1
Mobilization	48	0.1	41	0.1	12	0	12	0	1	0	4	0	22	0.3	25	0.3
Essential R&D Capability	183	0.3	90	0.1	45	0.1	30	0.1	84	0.3	28	0.2	74	0.3	2	0
International Agreement	2388	3.4	1449	2.6	678	2.0	504	1.6	1218	5.0	787	4.2	469	4.1	148	2.3
Authorized by Statute C/	1863	2.6	2238	4.1	33	0.1	54	0.2	1396	7.0	2170	11.3	24	0.2	16	0.2
Authorized Resale	1258	1.8	64	0.2	686	2.0	51	0.2	200	1.2	22	0.1	262	2.4	11	0.2
National Security	5	0.0	+	0.0	2	0	0	0	3	0	0	0	0	0	0	0
Public Interest	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0.0	0.0
Otherwise Auth by Statute																

<sup>a</sup> For definitions and coverage, see notes on coverage.  
 B/ Includes Post-CICA GSA Schedule awards.  
 C/ Includes Post-CICA 8(a) program and intragovernmental except GSA schedule awards.  
 \* Less than 0.05 percent.

## AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16 shows the net value and percent distribution of DoD prime contract awards over \$25,000 for the first half of fiscal years 1987 and 1986. Data are shown by type of contract pricing provision, according to Defense Component. Table 17 provides annual data for fiscal years 1977 through 1986.

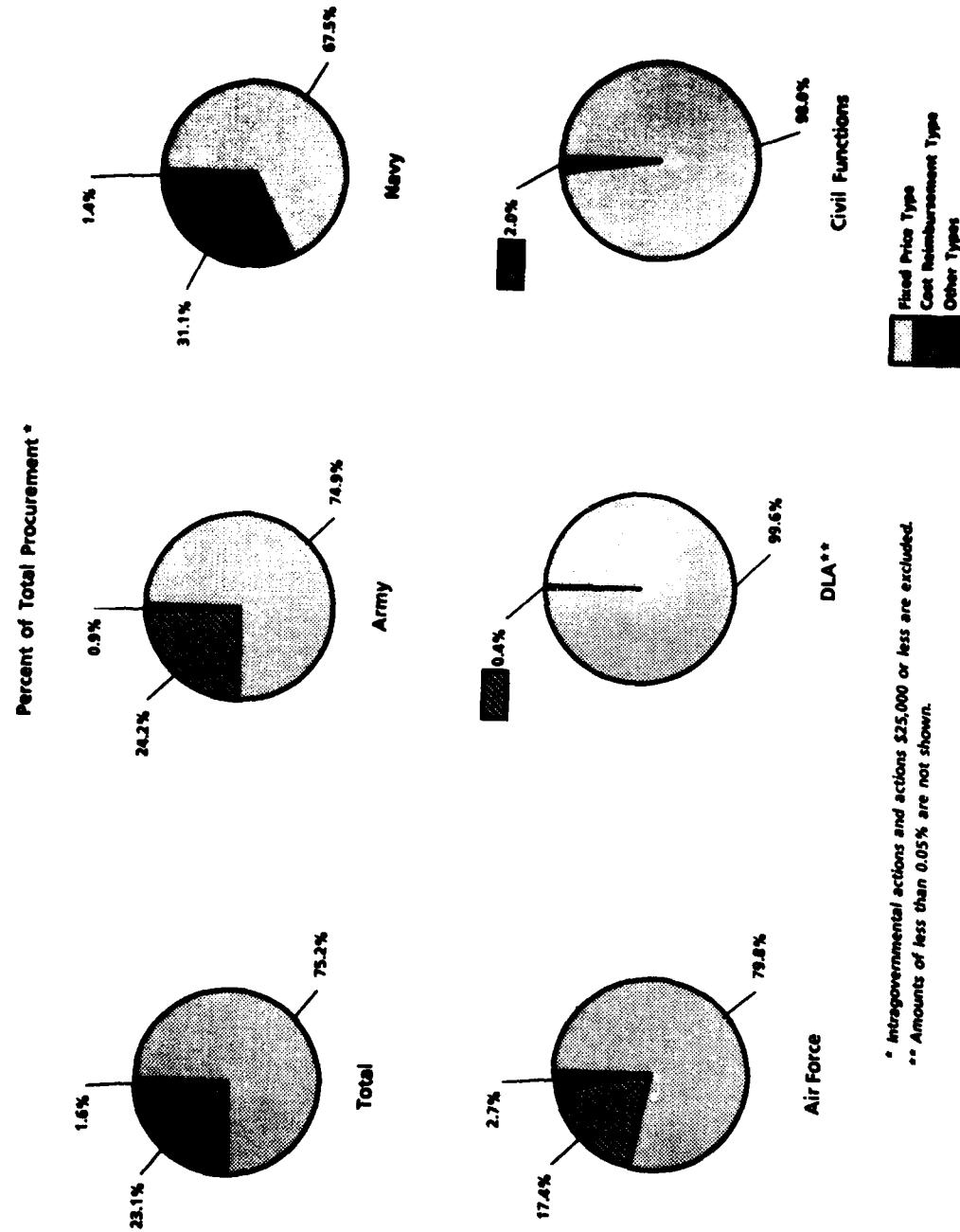
During the first half of FY 1987 awards over \$25,000 (excluding intragovernmental awards) totaled \$62,529 million, of which \$47,043 million, or 75.2 percent, was awarded under fixed price procedures and \$14,486 million, or 23.1 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$1,020 million, or 1.6 percent.

Cost-plus-fixed fee (CPFF) contracts accounted for 11.2 percent of the total contract awards over \$25,000 during the first half of FY 1987. The use of incentive contracts (both

fixed price and cost-types combined) decreased from 25.1 percent of total contract dollars in the first half of FY 1986 to 20.3 percent in the first half of FY 1987. The use of firm fixed-price contracts increased from 43.3 percent to 51.8 percent.

The total of 90,683 contract actions over \$25,000 for the first half of FY 1987 (see Table 16) includes 38,882 original contract actions and modifications calling for additional work and 52,001 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work decreased by 3.2 percent and actions representing delivery orders and modifications pursuant to the terms of the original contract increased by 1.2 percent.

**Chart V**  
**Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision,  
According to Defense Component: First Half FY 1987**



\* Intergovernmental actions and actions \$25,000 or less are excluded.

\*\* Amounts of less than 0.05% are not shown.

**TABLE 16**  
**DoD Prime Contract Awards by Type of Pricing  
 Provision, According to Defense Component:**  
**FY 1986-FY 1987 A**

FIRMED PRICE TYPE	NET VALUE (\$000)			NUMBER OF PROCUREMENT ACTIONS			TOTAL NUMBER OF ACTIONS		
	ACTIONS OVER \$25,000	OCT 18-Nov 86		OCT 18-Nov 86	OCT 18-Nov 86		OCT 18-Nov 86	OCT 18-Nov 86	
		AMOUNT	PERCENT		AMOUNT	PERCENT		AMOUNT	PERCENT
FIXED	32,407,300	\$1.9	29,247,802	42.3	89,140	75.1	33,864	24,156	80,317
NON-TELEGRAMMABLE	8,951,200	1.6	23,379	3.5	28,1	2.2	423	1,757	1,351
TELEGRAMMABLE PRICE ADJUSTMENT	8,316,973	1.5	13,619,312	20.2	3,162	1.3	726	1,245	1,351
FIRMED PRICE TYPE SUBTOTAL	47,643,222	73.2	53,865,800	76.6	72,301	80.0	36,122	37,460	74,684
COST REIMBURSEMENT TYPE									
NO FEE	1,420,002	2.3	1,261,120	1.7	6,320	1.3	1,247	1,212	6,377
LEADERSHIP FEE	2,362,964	3.9	1,257,400	1.7	1,022	1.3	1,252	1,222	1,351
ADDED FEE	2,362,772	3.9	1,372,500	2.0	1,022	1.3	352	1,022	1,351
OTHER REIMBURSEMENT TYPE SUBTOTAL	16,465,660	23.1	32,076,300	40.1	14,410	16.0	3,600	11,964	12,371
TIME AND MATERIALS									
LAW FEES	769,921	1.1	322,182	0.3	2,892	0.1	101	2,352	2,352
OTHER TYPES SUBTOTAL	320,151	0.5	313,410	0.3	2,892	0.1	101	2,352	2,352
ACTIONS OVER \$25,000 SUBTOTAL	1,826,102	1.0	525,871	1.2	2,892	0.0	324	3,660	3,850
ACTIONS \$25,000 OR LESS	82,520,274,100.0	97,777,157	100.0	86,033	100.0	30,932	32,001	61,312	60,301
INTRAGOVERNMENTAL/FEE									
TOTAL	170,954,000	971,329,700	100.0	426,187	100.0	3,367,220	426,000	3,700,300	3,700,300

*1/ For non-telegrammable contracts, see notes on cost adjustment in notes to this table.*

*2/ For firms with 0-10 percent profit, see notes on cost adjustment in notes to this table.*

**TABLE 16 (Continued)**  
**DoD Prime Contract Awards by Type of Pricing  
 Provision, According to Defense Component:**  
**FY 1986-FY 1987 A**

ACTIONS OVER \$25,000	NET VALUE (000)	NUMBER OF PROCUREMENT ACTIONS						
		OCT 86-NOV 87		OCT 87-NOV 88		OCT 88-NOV 89		
		AMOUNT PERCENT	AMOUNT PERCENT	TOTAL PERCENT	WITHIN	OTHER	TOTAL PERCENT	WITHIN
<b>FIXED PRICE TYPE</b>								
<del>ADJUSTABLE</del>	8,899,664 90.9	7,409,426 91.1	17,429 70.7	1,406	0.1	0,857	15,849 71.3	0.263
<del>NON-ADJUSTABLE</del>	1,327,332 17.9	1,322,332 17.9	321 0.2	32	0.1	0.02	1,322 0.2	0.101
<del>GENERAL PRICE ADJUSTMENT</del>	1,620,332 17.9	1,322,332 17.9	321 0.2	32	0.1	0.02	1,322 0.2	0.101
<del>FIXED PRICE TYPE SUBTOTAL</del>	11,139,336 76.8	10,057,336 76.8	331 0.3	33	0.1	0.03	11,139 76.8	0.341
<del>COST REIMBURSEMENT TYPE</del>								
<del>NO FEE</del>								
<del>GENERAL PRICE RATE</del>	1,722,303 41.9	1,219,303 41.7	2,776 1.6	217	0.6	0.02	1,219,303 41.7	0.324
<del>ADJUSTABLE PRICE RATE</del>	2,611,332 58.9	1,915,332 58.9	333 1.9	33	0.9	0.03	1,915,332 58.9	0.324
<del>COST REIMBURSEMENT TYPE SUBTOTAL</del>	4,333,635 24.8	3,134,635 23.6	5,110 18.7	517	1.6	0.05	3,134,635 23.6	0.324
<del>OTHER TYPES</del>								
<del>TIME AND MATERIALS</del>								
<del>LARGE SCALES</del>	122,893 0.9	96,716 0.7	931 0.1	24	0.1	0.01	96,716 0.7	0.117
<del>OTHER TYPES</del>	127,356 0.9	97,732 0.7	944 0.1	25	0.1	0.01	97,732 0.7	0.117
<del>OTHER TYPES SUBTOTAL</del>	249,249 1.0	194,448 0.9	1,875 0.1	49	0.1	0.02	194,448 0.9	0.117
<del>ACTIONS OVER \$25,000 SUBTOTAL</del>	16,857,926 100.0	13,165,335 100.0	22,715 100.0	2,300	100.0	0.05	13,165,335 100.0	0.263
<del>INTRADEPARTMENTAL/FMS</del>	1,442,100 1.4	1,415,005 1.4	1,057 1.0	1,057	1.0	0.00	1,415,005 1.4	0.263
<del>TOTAL</del>	17,299,026 100.0	13,580,340 100.0	23,772 100.0	3,357	100.0	0.05	13,580,340 100.0	0.263
<i>NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.</i>								

**TABLE 16 (Continued)**  
**DoD Prime Contract Awards by Type of Pricing**  
**Provision, According to Defense Component:**  
**FY 1986-FY 1987 A**

		NET VALUE (\$000)				NUMBER OF PROCUREMENT ACTIONS			
		OCT 86-MAR 87		OCT 85-MAR 86		OCT 86-MAR 87		OCT 85-MAR 86	
		AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	OTHER
<b>ACTIONS OVER \$25,000</b>									
FIXED PRICE TYPE									
ITEM REDETERMINABLE	11,032,288	52.8	0.005	49.6	15,237	92.5	0.074	10,192	97.9
INCENTIVE	2,815,449	12.7	2.001	0.74	518	2.7	.71	497	1.6
ECONOMIC PRICE ADJUSTMENT	2,804	0.0	0.004	0.3	116	0.5	.40	74	0.4
<b>FIXED PRICE TYPE SUBTOTAL</b>	<b>13,852,927</b>	<b>97.5</b>	<b>12,814,375</b>	<b>95.7</b>	<b>18,000</b>	<b>95.2</b>	<b>7,088</b>	<b>9,912</b>	<b>99.1</b>
COST REIMBURSEMENT TYPE									
NO FEE	3,887,311	0.6	240.978	1.2	5,338	2.2	119	4,220	3.6
FIXED FEE	3,265,302	15.1	3,285,169	16.8	5,038	20.5	604	4,132	37.0
INCENTIVE FEE	2,455,372	11.1	2,226,285	11.4	3,174	13.7	47	129	4.5
AWARD FEE	571,872	2.8	674,377	3.5	874	3.8	59	615	5.7
<b>COST REIMBURSEMENT TYPE SUBTOTAL</b>	<b>6,377,857</b>	<b>31.1</b>	<b>6,426,146</b>	<b>33.0</b>	<b>8,023</b>	<b>27.0</b>	<b>1,128</b>	<b>5,466</b>	<b>6,428</b>
OTHER TYPES									
TIME AND MATERIALS	226,384	0.3	195,320	0.3	1,319	1.2	122	1,287	1.1
LAND HOURS	93,334	0.1	91,320	0.3	352	1.6	156	324	1.6
OTHER TYPES SUBTOTAL	297,808	1.4	297,000	1.3	1,671	7.6	290	1,621	7.0
<b>ACTIONS OVER \$25,000 SUBTOTAL</b>	<b>20,518,742</b>	<b>100.0</b>	<b>18,508,224</b>	<b>100.0</b>	<b>24,528</b>	<b>100.0</b>	<b>8,507</b>	<b>10,026</b>	<b>100.0</b>
ACTIONS \$25,000 OR LESS	807,585	0.72	805	0.713				826,996	
INTRAGOVERNMENTAL/PMS	1,800,228	1.182	250	1,04,802				96,864	
<b>TOTAL</b>	<b>823,026,595</b>	<b>100.000</b>	<b>821,874,439</b>	<b>100.000</b>	<b>1,004,751</b>	<b>100.000</b>	<b>1,000,748</b>	<b>1,000,748</b>	<b>100.000</b>

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

**TABLE 16 (Continued)**  
**DoD Prime Contract Awards by Type of Pricing**  
**Provision, According to Defense Component:**  
**FY 1986-FY 1987 A**

	AIR FORCE						NUMBER OF PROCUREMENT ACTIONS			
	NET VALUE (\$000)			OCT 86-MAR 87			OCT 86-MAR 88			TOTAL PERCENT
	OCT 86-MAR 87	OCT 86-MAR 88	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT					
<b>ACTIONS OVER \$25,000</b>										
FIXED PRICE TYPE	8,812,770	41.8	6,472,126	33.5	17,849	74.6	7,321	10,527	16,088	75.1
FIRM-FIXED PRICE	8,812,770	41.8	6,472,126	33.5	17,849	74.6	7,321	10,527	16,088	75.1
FIRM-FIXED PRICE, FIRM-FIXED PRICE	8,812,770	41.8	6,472,126	33.5	17,849	74.6	7,321	10,527	16,088	75.1
ECONOMIC PRICE ADJUSTMENT	2,145,001	10.2	3,755,644	19.0	930	3.5	322	1,251	1,322	1.1
FIXED PRICE TYPE SUBTOTAL	10,947,971	52.0	21,600,352	35.5	10,789	82.7	7,744	11,894	18,438	83.4
COST REIMBURSEMENT TYPE	16,845,907	78.6	16,845,907	78.6	16,845,907	78.6	16,845,907	16,845,907	16,845,907	16,845,907
NO FEE	1,850,321	7.5	932,324	5.7	901	3.2	184	537	972	3.0
FIRM-FIXED FEE	1,224,815	5.2	1,224,815	7.7	1,224,815	7.7	1,224,815	1,224,815	1,224,815	1,224,815
INCENTIVE FEE	700,531	3.1	512,534	3.3	320	1.4	55	215	145	0.3
ARMED FEE	1,000	0.0	1,000	0.0	1,000	0.0	1,000	1,000	1,000	0.0
COST REIMBURSEMENT TYPE SUBTOTAL	3,979,492	17.4	3,177,320	12.6	3,190	13.3	616	2,561	2,662	13.4
OTHER TYPES										
TIME AND MATERIALS	329,706	1.6	287,580	1.1	769	3.2	102	987	793	3.4
LABOR HOURS	245,866	1.2	230,763	0.8	192	0.6	22	180	72	0.1
OTHER TYPES SUBTOTAL	575,572	2.7	488,373	1.9	951	4.0	124	827	793	3.6
ACTIONS OVER \$25,000 SUBTOTAL	21,103,861	100.0	25,272,545	100.0	23,916	100.0	8,537	15,302	22,183	100.0
ACTIONS \$25,000 OR LESS	1,314,220		1,253,284		1,778,700			1,860,815		
INTRADIVISIONAL/ITAL/PMS	932,180		1,089,938		143,178			147,000		
TOTAL	1,314,220		1,253,284		1,778,700			1,860,815		
	123,359,378		128,215,707		1,943,787			2,010,004		
								2,010,004		
									2,010,004	
										2,010,004
NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.										

**TABLE 16 (Continued)**  
**DoD Prime Contract Awards by Type of Pricing**  
**Provision, According to Defense Component:**  
**FY 1986-FY 1987 A**

	DEFENSE LOGISTICS AGENCY		NUMBER OF PROCUREMENT ACTIONS OCT 86-JUL 87	OCT 85-JUL 86	TOTAL PERCENT	TOTAL PERCENT	NEW WORK	OTHER						
	NET VALUE (\$000)													
	OCT 86-JUL 87	OCT 85-JUL 86												
<b>ACTIONS OVER \$25,000</b>														
<b>FIXED PRICE TYPE</b>														
<b>FIXED FEE</b>	2,025,000	37,3	2,061,880	25,0	13,889	94,3	9,858	4,041						
<b>ADJUSTABLE</b>	258	0,0	6,881	0,1	0,0	0,1	0,0	0,0						
<b>INCENTIVE PRICE ADJUSTMENT</b>	0	0,0	0,0	0,0	0,0	0,0	0,0	0,0						
<b>FIXED PRICE TYPE SUBTOTAL</b>	1,486,003	42,4	8,040,200	74,1	700	4,3	477	223						
<b>COST REIMBURSEMENT TYPE</b>	3,523,297	99,6	8,147,767	99,3	14,403	99,0	10,130	4,287						
<b>COST REIMBURSEMENT TYPE SUBTOTAL</b>	12,005	0,4	8,717	0,1	53	0,4	14	30						
<b>OTHER TYPES</b>														
<b>TIME AND MATERIALS</b>	1,394	0	288	0	47	0	2	4						
<b>LARGE HOURS</b>	11,871	0,3	8,418	0,1	0	0	0	0						
<b>AWARD FEE</b>	0	0,0	0	0,0	0	0,0	0	0						
<b>OTHER TYPES SUBTOTAL</b>	0	0,0	0	0,0	0	0,0	0	0						
<b>ACTIONS OVER \$25,000 SUBTOTAL</b>	3,530,292	100,0	8,159,220	100,0	14,458	100,0	10,150	4,308						
<b>ACTIONS \$25,000 OR LESS</b>	865,995	392,933	838,804	838,804	586,511	586,511	586,511	586,511						
<b>INTRADOMESTIC/FMS</b>	121,389	180,893	23,512	23,512	22,865	22,865	22,865	22,865						
<b>TOTAL</b>	64,823,326	58,232,204	878,572	878,572	621,585	621,585	621,585	621,585						

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

**TABLE 16 (Concluded)**  
**DoD Prime Contract Awards by Type of Pricing Provision, According to Defense Component:**  
**FY 1986-FY 1987 A**

	NET VALUE (\$000)			CIVIL FUNCTIONS			NUMBER OF PROCUREMENT ACTIONS					
	OCT 86-MAR 87		OCT 85-MAR 86	OCT 86-MAR 87		OCT 85-MAR 86	OCT 86-MAR 87		OCT 85-MAR 86			
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	OTHER	TOTAL	PERCENT	NEW WORK	OTHER
<b>ACTIONS OVER \$25,000</b>												
FIXED PRICE TYPE	102,359	97.5	681,214	98.3	2,023	97.3	657	1,298	2,235	97.1	733	1,502
FIRM FEE	0.0	0.0	0.0	0.0	0.0	0.0	0	0	0	0.0	0	0
REBATEABLE	0.0	0.0	0.0	0.0	0.0	0.0	0	0	0	0.0	0	0
INCENTIVE	0.0	0.0	0.0	0.0	0.0	0.0	0	0	0	0.0	0	0
ECONOMIC PRICE ADJUSTMENT	4,328	0.6	8,048	0.8	12	0.6	2	10	10	0.4	1	1
FIXED PRICE TYPE SUBTOTAL	107,187	98.0	694,260	97.1	2,035	97.8	659	1,378	2,245	97.6	734	1,511
COST REIMBURSEMENT TYPE	10,505	1.3	18,058	2.7	33	1.6	6	27	44	1.8	12	32
NO FEE	278	1.4	488	0.1	3	0.1	0	3	7	0.3	3	4
FILLED FEE	5,340	0.6	977	0.1	0	0.0	0	0	0	0.2	0	2
INCENTIVE FEE	0.0	0.0	0.0	0.0	0	0.0	0	0	0	0.0	0	0
ARMED FEE	0.0	0.0	0.0	0.0	0	0.0	0	0	0	0.0	0	0
COST REIMBURSEMENT TYPE SUBTOTAL	16,121	2.0	20,502	2.8	44	2.1	12	32	56	2.4	18	34
OTHER TYPES	40	0	0	0	0	0	0	0	0	0.0	0	0
TIME AND MATERIALS	0	0.0	0	0.0	0	0.0	0	0	0	0.0	0	0
LABOR HOURS	40	0	0	0	0	0	0	0	0	0.0	0	0
OTHER TYPES SUBTOTAL	40	0	0	0	0	0	0	0	0	0.0	0	0
ACTIONS OVER \$25,000 SUBTOTAL	123,348	100.0	714,782	100.0	2,030	100.0	671	1,409	2,361	100.0	732	1,549
ACTIONS \$25,000 OR LESS	61,474	56,180	168,235	168,235	168,235	168,235	168,235	168,235	168,235	168,235	168,235	168,235
INTRAGOVERNMENTAL/FMS	31,908	26,384	18,228	18,228	18,228	18,228	18,228	18,228	18,228	18,228	18,228	18,228
TOTAL	295,725	219,109	207,541	207,541	207,541	207,541	207,541	207,541	207,541	207,541	207,541	207,541
NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.												

**Table 17**  
**DOD Prime Contract Awards by Type of Pricing Provision,**  
**FY 1977-FY 1986A**  
**(Amounts in Thousands)**

TYPE OF PRICING PROVISION	FY 1977		FY 1978		FY 1979		FY 1980		FY 1981	
	NET VALUE	X	NET VALUE	X	NET VALUE	X	NET VALUE	X	NET VALUE	X
<b>TOTAL</b>	\$44,764,782	100.0	\$52,748,848	100.0	\$58,114,382	100.0	\$87,260,880	100.0	\$88,382,777	100.0
<b>FIXED PRICE TYPE (SUB-TOTAL)</b>	\$32,849,322	72.9	\$38,803,542	73.8	\$49,142,170	74.1	\$50,788,033	75.3	\$68,817,523	77.7
Fixed Rebatable Incentive Escalation	17,626,776 5,554,277 9,003,708 5,362,584	39.4 1.5 20.1 12.0	20,908,464 9,927,337 10,476,139 6,490,882	39.8 1.8 19.8 12.3	26,358,716 1,204,559 9,704,559 5,874,825	45.4 2.0 18.7 10.1	31,058,375 1,204,045 8,160,306 10,214,807	46.1 1.8 12.1 15.2	42,092,404 11,554,072 13,265,882 13,265,882	47.8 1.8 12.3 15.0
<b>COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)</b>	\$12,115,469	27.1	\$13,945,306	26.4	\$14,971,222	25.8	\$18,804,851	24.7	\$18,745,254	22.2
No Fee Fixed Fee Incentive Fee Reward Fee Other B	994,847 4,318,276 5,124,855 840,987 336,744	2.2 10.8 11.4 1.9 0.8	1,171,687 5,714,775 5,131,722 1,522,198 400,003	2.2 10.8 9.7 2.8 0.8	1,182,825 6,683,882 5,078,228 1,538,947 498,840	2.0 11.5 8.8 8.7 0.8	1,323,227 7,104,473 5,537,933 2,039,427 809,341	2.0 10.8 8.2 3.0 0.9	1,387,821 7,334,332 5,874,309 2,853,535 815,487	1.5 9.0 7.5 3.2 0.8
TYPE OF PRICING PROVISION	FY 1982		FY 1983		FY 1984		FY 1985		FY 1986	
	NET VALUE	X	NET VALUE	X	NET VALUE	X	NET VALUE	X	NET VALUE	X
<b>TOTAL</b>	\$104,776,138	100.0	\$119,905,115	100.0	\$125,018,710	100.0	\$129,932,086	100.0	\$137,542,880	100.0
<b>FIXED PRICE TYPE (SUB-TOTAL)</b>	\$80,224,810	76.7	\$88,130,187	82.0	\$100,915,834	90.7	115,552,210	92.8	\$112,101,580	91.5
Fixed Rebatable Incentive Escalation	52,700,515 12,448,505 18,226,453 9,451,072	50.3 1.3 1.3 9.4	55,195,552 55,007,553 25,255,000 16,586,102	46.1 0.3 21.2 12.9	62,895,084 52,557,084 21,890,000 15,677,308	50.3 0.3 17.5 12.5	74,592,226 74,592,226 24,337,611 16,444,094	50.2 0.2 17.4 11.7	72,589,472 72,589,472 21,289,210 16,444,196	50.7 0.2 15.2 12.1
<b>COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)</b>	\$24,449,528	23.3	\$21,874,928	18.0	\$24,101,876	19.3	\$24,359,780	17.5	\$25,441,280	18.5
No Fee Fixed Fee Incentive Fee Reward Fee Other B	1,858,282 9,320,384 7,953,877 3,443,889 3,983,286	1.9 9.5 7.5 3.5 0.9	1,876,481 11,305,229 4,497,400 3,193,319 1,016,779	1.4 9.4 8.7 2.7 0.8	1,880,109 10,439,165 6,675,090 3,966,001 1,159,011	1.5 8.4 5.3 3.2 0.9	2,075,797 11,400,157 6,359,410 3,257,754 1,218,659	1.5 8.1 4.6 2.4 0.9	2,157,887 11,897,185 6,730,251 3,685,876 1,790,101	1.5 8.5 4.2 2.8 1.2

<sup>a</sup> For definitions and coverage, see Notes on Coverage.

<sup>b</sup> Includes Time and Materials and Labor Hour Contracts.

## DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 1,353 reporting large contractors totaled \$52,898 million in FY 1986, which was a 2.9 percent decrease from the \$54,484 million reported by 1,205 large contractors in FY 1985.

Small businesses received 38.5 percent of the total committed for subcontracting work during FY 1986, compared with 37.0 percent for FY 1985. Comparative data for FY 1977 through FY 1986 are given below.

(Amounts in Millions)

	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986
<b>1. Number of Large Contractors Reporting</b>	737	810	832	1,023	1,133	1,170	1,173	1,208	1,205	1,353
<b>2. Military Subcontract Commitments</b>	<b>\$15,038</b>	<b>\$17,482</b>	<b>\$21,245</b>	<b>\$25,499</b>	<b>\$33,937</b>	<b>\$35,329</b>	<b>\$39,796</b>	<b>\$47,582</b>	<b>\$54,484</b>	<b>\$52,898</b>
<b>a. Small Businesses</b>	5,863	7,115	9,071	10,824	13,006	13,380	15,598	17,957	20,145	20,362
<b>b. Other Businesses</b>	9,175	10,367	12,174	14,675	20,931	21,949	24,198	29,625	34,349	32,536
<b>3. Percent of Total to Small Business Concerns (Line 2a / Line 2)</b>	39.0	40.7	42.7	42.4	38.3	37.9	39.2	37.7	37.0	38.5

## GLOSSARY OF TERMS

**Businesses.** Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

**Civil Functions.** Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemeterial work and conservation management.

Competed Procurement.

For solicitations issued prior to the Competition in Contracting Act:

Price Competition - Two or more bids or offers were received under formal advertising or negotiated methods of procurement, and award was made to the lowest responsive and responsible bidder or offeror.

Technical & Design Competition - Two or more offers were received, and award was made to the offeror with the best overall technical and design proposal. Cost is one of the factors in the evaluation. Sources for most major weapon systems resulted from initial competition in the design and development stage.

For solicitations issued subsequent to the Competition in Contracting Act:

Awards where solicitations were issued pursuant to full and open competition procedures or awards where two or more offers were received following solicitation pursuant to other than full and open competition procedures, and award was made to the lowest responsible and responsive offeror.

**Defense Logistics Agency.** The Defense Supply Agency (DSA) was established on January 1, 1962, to manage, procure, and distribute certain common supplies, activities which had previously been the responsibility of the individual military departments. The agency name was changed on January 1, 1977, to the Defense Logistics Agency (DLA).

**Educational and Nonprofit Institutions.** Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

**Intragovernmental Order.** Orders written by a military department or Defense agency purchasing office requesting that a non-Defense Federal agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

**Location of Work.** The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed; or the site of a construction project.

**Military Functions.** Activities normally associated with the support of the Uniformed Services.

**Net Value.** The net amount of debit and credit procurement actions recorded during the period.

**Other Defense Agencies**

**Armed Forces Radio & Television Service**  
**Defense Commercial Communications Office**  
**Defense Communications Agency**  
**Defense Mapping Agency**  
**Defense Nuclear Agency**  
**Defense Supply Service - Washington**

**National Security Agency**  
**Office for the Civilian Health & Medical Program of the Uniformed Services (CHAMPUS)**  
**Uniformed Services University of Health Sciences**

(usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts, rather than the number of employees.

**Subcontract Commitment.** A legal agreement between contractors establishing the value of goods and services required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

**Subcontract Payment.** A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

**United States.** The 50 states and the District of Columbia, U.S. possessions, the Commonwealth of Puerto Rico, the Trust Territories of the Pacific, and other areas subject to complete U.S. sovereignty.

**Work Inside the United States.** An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance inside the United States (see above).

**Work Outside the United States.** An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance outside of the United States (see above).

**Prime Contract Award.** A legally binding agreement executed by a department or an agency of DoD to obtain supplies services, or construction.

**Procurement Action.** An action involving the obligation or debilitation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

**Small Business.** A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees